

**University of Maryland
Department of Women's Studies**

*WMST/LGBT Undergraduate E-News
Fall 2017, Issue #59 October 20, 2017*



Greetings!

Another week has flown by! We hope midterms are going smoothly and you get a break from testing and schoolwork soon! We hope to see you and your peers this afternoon in Woods Hall for our Fall Gathering- see details below.

There is a lot going on this weekend so take a peek at the Weekend Plans section to fill your calendar for the next few days. Follow the links below to apply to join the WMST Honor's Society, Triota, and be sure to read the **Spotlight this week** which features the Triota officers!

As always, check out the Careers4Terps section to see what's new in the Career Center and to find internship and employment opportunities. The application deadlines for a few jobs are right around the corner, so don't forget to double check when to turn in your apps!

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Department of Women's Studies Fall Gathering

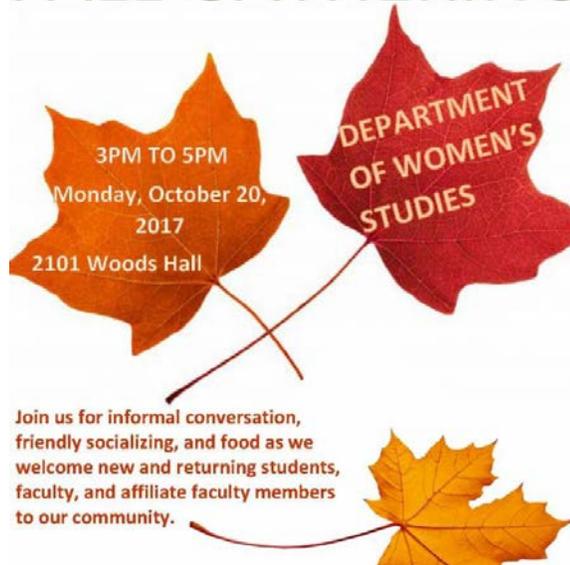
Today! Friday, October 20

We are delighted to invite you to the Department of Women's Studies Fall Gathering! Join us for informal conversation, friendly socializing, and food as we welcome new and returning students, faculty, and affiliate faculty members to the Women's Studies community at UMD.

LOCATION: 2101 Woods Hall (WMST Conference Room)

TIME: Friday, October 20, 3:00-5:00pm

FALL GATHERING



Weekend Plans

Dia de los Muertos Community Altar *Through October 29*

The Walters Museum's Community Altar will be on display for the two weeks leading up to their Dia de los Muertos (Day of the Dead) Community Celebration on October 29. Members of the public are invited to bring items to place on the altar, in honor of loved ones passed away.

LOCATION: The Walters Art Museum 600 North Charles St, Baltimore, Maryland

TIME: Through October 29: Wednesdays through Sundays, 10:00 am - 5:00 pm



Reel Affirmations Film Festival *October 19-22*

Washington, DC's annual Reel Affirmations International LGBTQ Film Festival is this weekend at the Gala Hispanic Theater. The festival brings to the DC area several days of new and exciting international, documentary, short and feature films from all over the world as well as panel discussions, filmmaker Q&As and celebrations.

Check out this [video](#) for a preview of festival films; scroll down [here](#) for the complete line up and ticket info or visit the [Reel Affirmations Facebook page](#).

Ibram X. Kendi: Re-framing Racism

Saturday, October 21



Dr. Ibram X. Kendi, award winning historian, *New York Times* best-selling author, and Professor of History and International Relations at American University, will discuss his research on racism, antiracism, and activism in America, and how this research has informed his vision for a new Anti-Racist and Policy Center. Light refreshments will be served.

Dr. Kendi's second book, *Stamped from the Beginning: The Definitive History of Racist Ideas in America*, was published by Nation Books and won the 2016 National Book Award for Nonfiction. At 34 years old, Kendi was the youngest ever winner of the NBA for Nonfiction.

LOCATION: American University Library, Mud Box, Lower Level, 4400 Massachusetts Avenue NW, Washington, DC

TIME: Saturday, October 21, 2:00pm - 3:00pm

Youth Open Mic

Saturday, October 21

Youth-focused and youth-led, Youth Open Mic is a monthly series that features student poets, singers, musicians and actors from the DC/Maryland/Virginia area. Youth Open Mic is presented by Busboys and Poets in partnership with Split This Rock. Hosted by the DC Youth Slam team.

Youth Open Mic is held on the 3rd Saturday of every month at Busboys and Poets 5th & K at 5pm.

\$5 Cover. On the day of the event, tickets can be purchased online [here](#) starting at midnight and in the restaurant starting at 10:00 AM. No refunds. Ticket purchase limit of 4 per person. Tickets will be sold at the door if available. Guests must have their wristbands (tickets) on upon entering the event.

Featuring: Dr. Eve Louise Ewing

LOCATION: Busboys and Poets 5th & K, 1025 5th St NW, Washington, DC

TIME: Saturday, October 21, 5:00pm

UMD's 2017 Homecoming Community Service Event

Sunday, October 22

Terps Against Hunger (TAH) is honored to host its fourth annual UMD Homecoming Community Service Event, bringing together over 3,000 volunteers to package 300,000 meals in a single day. All UMD students, staff, faculty, alumni, parents/family members, and local community members are welcome to join us in packaging highly nutritious non-perishable meals for children and families in need in the DC-metro area.

The University of Maryland is the nation's first Do Good campus, engaging the entire student body in initiatives designed to ensure every Terp is informed and motivated to Do Good in their communities and around the world.

Link to register [here!](#)

If you have any questions, email Jonathan Fix at jonathan.fix@terpsagainsthunger.com

LOCATION: Ritchie Coliseum

TIME: Various shifts available from 8:40am - 9:00pm

Hill Center: Davis & Crawford: A Fabulous Rivalry - A Woman's Face *Sunday, October 22*

New Yorker writer Margaret Talbot and movie critic Nell Minow return to Hill Center to celebrate legendary actresses Joan Crawford and Bette Davis who created indelible portraits of what the film historian Jenaine Basinger calls "exaggerated women"- powerful, fiercely yearning, feminine and often furious. As this year's FX miniseries "Feud" reminded us, Crawford and Davis also had a long and spectacular rivalry, born from strong personalities, an attraction to the same larger-than-life roles, a certain amount of savvy publicity- stoking- and Hollywood's treatment of actresses as they get older. Join film critic Nell Minow and New Yorker staff writer Margaret Talbot for a delicious sampling of some of Davis and Crawford's finest performances. Crawford turns in a moving performance as a con artist whose life is transformed after plastic surgery restores her badly scarred face. Hitchcockian, suspenseful and strange, *A Woman's Face* showcases Crawford at the height of her allure. Directed by George Cukor, with Melvyn Douglas and Conrad Veidt.

LOCATION: Hill Center at the Old Naval Hospital, 921 Pennsylvania Avenue, SE, Washington, DC

TIME: Sunday, October 22, 4:00-6:00pm

Tickets are FREE but required. Please register [here](#).



TERPS
AGAINST
HUNGER
PRESENTS

UNIVERSITY OF MARYLAND'S
**HOMECOMING
SERVICE DAY**

OCTOBER 22ND 2017 | RITCHIE COLISEUM

JOIN 3,000 VOLUNTEERS.
PACKAGE 300,000 MEALS FOR LOCAL FAMILIES.
JOIN THE FIGHT AGAINST HUNGER.

REGISTER TO VOLUNTEER:
TAH.IVOLUNTEER.COM/UMD_HC_2017



Mark Your Calendars!

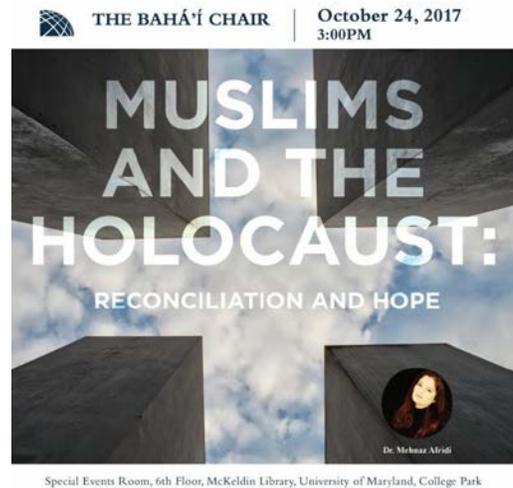
White Supremacy: Ideology, Presence, and Impact
Monday, October 23

Join GVPT/SOCY professors for a discussion on white supremacy, its impact on communities of color, white identity, Charlottesville and violent social movements, the normalization of white nationalist ideology, and more!

LOCATION: Art-Sociology 1213
TIME: Monday, October 23, 2:00-3:00 pm

Muslims and The Holocaust: Reconciliation and Hope *Tuesday, October 24*

Bahá'í Chair for World Peace Lecture
In the world of terrorism and extremism, the image of Jewish, Christian, and Muslim relations has been portrayed as volatile and irreconcilable. However, the many positive and lost stories of reconciliation, rescue, and religious roots have been buried by extremist agendas and media. How is the Holocaust connected to Muslims? Why is this significant in creating a bridge of understanding between Jews and Muslims? How can we acknowledge one another's narratives of suffering at different times in history? Dr. Afridi will shed light on these aspects at a challenging time for religious dialogue and healing. She will discuss the common and shared biblical stories of Jews, Christians, and Muslims; how these relate to the stories of rescue during the Holocaust; and innovative interfaith projects that have brought these traditions together.



Cost: Free
Contact: (301) 314-7714 CWP@umd.edu
See: <http://www.bahaichair.umd.edu/afриди>

LOCATION: McKeldin Library, Special Events Room, 6th Floor
TIME: Tuesday, October 24, 3:00 - 4:30 pm

Freedom to Speak, Freedom to Act *Tuesday, October 24*



Do Good Dialogues: Freedom to Speak, Freedom to Act. The underground troupe Belarus Free Theatre leads a discussion about freedom of speech, persecution, gender and more.

See: <http://theclarice.umd.edu/events/2017/do-good-dialogue-freedom-to-speak-freedom-to-act>
Contact: The Clarice Smith Performing Arts Center
301-405-7794

LOCATION: MilkBoy ArtHouse 7416 Baltimore Ave, College Park, Maryland
Time: Tuesday, October 24,

Race, Work, and Opportunity in America

Wednesday, October 25

We like to think that the US labor market is a meritocracy - that people who work hard will attain good jobs, climb the career ladder, or start and grow businesses. The experience of Black Americans, however, raises questions about whether the reality lines up with the ideal. The unemployment rate among Black Americans is roughly double that of White Americans, and Black college graduates are roughly twice as likely to be unemployed as White college graduates. Over the past three decades, Black workers have attained higher levels of education and experience, but have not seen a commensurate increases in earnings, benefits, and economic standing. How do we understand the experience of Black workers in the US, and what does it tell us about working in America today?



Featured Speakers:

Ryan P. Haygood, Esq. [@RyanPHaygood](#)

President & CEO, New Jersey Institute for Social Justice [@NJ_ISJ](#)

Debra Plousha Moore [@plousha](#)

System Chief of Staff & Executive Vice President, Carolinas HealthCare System [@carolinas](#)

Don Tomaskovic-Devey

Professor of Sociology, University of Massachusetts [@UMASSSociology](#)

Tanya Wallace-Gobern

Executive Director, National Black Worker Center Project [@NBWCP](#)

Moderator: **Dorian T. Warren** [@dorianwarren](#)

President, Center for Community Change Action [@CCCAction](#)

Vice-President, Center for Community Change [@communitychange](#)

LOCATION: The Aspen Institute 1 Dupont Circle Northwest #700, Washington, DC

TIME: October 25, 12:00 - 1:30pm

An Inconvenient Sequel Screening

Friday, October 27



Join SustainableUMD, Center for Global Sustainability, SGA's Student Sustainability Committee, School of Public Health and Beyond the Classroom for a special screening of *An Inconvenient Sequel*. The film features former Vice President Al Gore in a discussion of how climate change can be addressed.

There will be a panel discussion following the film.

LOCATION: Edward St. John 2208

TIME: Friday, October 27, 1:00-3:30 pm

Black Alumni Networking Brunch

Sunday, October 29

Homecoming is slowly approaching!

This year's UMD homecoming will be during the week of October 23rd-October 29th. On Sunday, October 29th, the Black Student Union along with the National Pan-Hellenic Council will be hosting the first Black Alumni Networking Brunch! This event is open to current students, alumni, faculty, and staff and will include guest speakers, performances, giveaways and, most importantly, food!

This will be an amazing event concluding this year's homecoming season!

Tickets are \$25 for students and can be purchased [here](#)

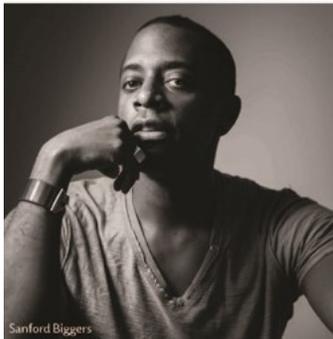
LOCATION: Colony Ballroom (Stamp)

TIME: Sunday, October 29, 11:30am - 2:30pm



The Phillips Collection: ARTISTS OF CONSCIENCE

Saturday, November 4



The University of Maryland and The Phillips Collection forum, "Artists of Conscience," focuses on the increasingly important role artists are playing in political and social discourse today. Events include a keynote lecture by artist Sanford Biggers; a poetry reading by Fatimah Asghar, creator of the web series Brown Girl; and one-on-one conversations between the artists and University of Maryland scholars Curlee Holton, Director of the David C. Driskell Center, and Susan Dwyer, Executive Director of the Honors College.

LOCATION: The Phillips Collection, 1600 21st St NW, Washington, DC 20009

TIME: Saturday, November 4, 2:00-5:00 pm

[Reservations](#) are recommended. Tickets cost \$12 but are free to students.

There will be a shuttle to take students from campus to the Phillips at no charge; it will leave from the Stamp Union at 1:00 pm.

Spotlight: Triota Officers

Triota is the Women's Studies Honor Society. Meet the leadership team!

Swathi Siva Srinivas

Hi, my name is Swathi Siva Srinivas. I am from Westminster, Maryland and I am a Senior Psychology major and Women's Studies certificate. Currently, I am the President of Triota. After taking a women's studies intro class during my first semester, I knew that I was interested in taking more classes. So far in all the classes I have taken, my interest in women's studies has grown and I intend on working with Triota to learn more from the members and gain a new experience by working hands-on with the issues that we learn in classes and more.



Chioma Agbaraji

Chioma Agbaraji is a senior at the University of Maryland and a native of Prince George's County, Maryland. She has also been a member of Triota since early 2017. This spring she will receive her B.A. in Women's Studies with a minor in Geographic Information Systems and a certificate in Latin American Studies. During her time at UMD, Chioma has worked closely with social enterprises and entrepreneurs, especially during her internship in the Dominican Republic. As a community consultant with Soluciones Comunitarias, she assisted local women entrepreneurs with start-up cost analyses for a candle business and empowerment-building projects. After graduation, Chioma would like to travel and work abroad, ultimately serving as a consultant who promotes institutional inclusion as a means of economic advantage. And when Chioma is not researching ways to leverage women and other minority communities, she enjoys visiting art galleries, traveling, and eating

flan de coco.

Jenna Sminkey

I am a math major pursuing an undergraduate certificate in women's studies. This is my last semester at UMD, and I commute on Tuesdays and Thursdays only, so I am not particularly involved with campus activities outside of Triota. However, as I am mathematically inclined, they have entrusted me to be their treasurer this semester.





Anusha Yedla

Hi, I'm Anusha, and I'm a junior General Biology major. I'm Triota's secretary, and I'm also involved in UMD Moksha, UMD American Medical Student Association, and Technica, Maryland's all-women hackathon. In my free time, I love to read, dance, watch cliché movies, and eat Taco Bell.

Apply for Triota, the Women's Studies Honor Society:



The purpose of this organization is to encourage and support scholarship and excellence. Iota Iota Iota is named for the ancient goddesses Inanna, Ishtar, and Isis. We are home Beta Beta Chapter of this organization.

If you are a student who has taken at least one Women's Studies or LGBT Course with GPA of at least 3.0 in women studies or LGBT courses and have a minimum 2.75 cumulative GPA, you are invited to join the Beta Beta Chapter of Iota Iota Iota (Triota). If you are interested in membership, please fill out the application online, along with a copy of your most recent unofficial transcript, semester schedule, and a short essay (250-500 words) about why you want to join Triota or what you like about WMST or LGBT courses.

Applications due November 1st; apply [here](#).

October is Disability Awareness Month

Exploring Goalball

Friday, October 20, 400-5:30pm

McKeldin Library Room 6107

Goalball is the exciting and emerging team sport designed specifically for blind athletes. This panel will offer attendees an opportunity to learn about Goalball and interact with experts and players of the sport.

Capital City Goalball Tournament

Saturday & Sunday, October 21 & 22, 9:00am-5:00pm

School of Public Health Gym 2101

Tournament organized by the Metro Washington Association of Blind Athletes. Recreational and competitive sports opportunities should be open to everyone, regardless of their ability to see. Enjoy this exciting game and meet blind athletes and their sighted peers.

SHARK TANK

Wednesday, October 25, 4:30-6:00pm

Career Center Room 3135, Hornbake Bldg., South Wing

You know the drill. The Sharks have the last word. Students solve real world problems in teams and compete for the #FEARLESSINCLUSION award. Bring a team or pair up on the spot. Major employers/business Orgs will judge your idea or product and deliver the verdict.

Disabled Heroes in Video Games

Thursday October 26, 4:00-6:00pm

McKeldin Library Room 7121

Try Perception and HellBlade video games, which include disabled heroes and engage in a discussion about disability in the media. No previous experience with video games required.

Applications for the 2018-2019 YP4 Fellowship are now OPEN!

The Young People For (YP4) Fellowship is a yearlong leadership development program for young people committed to creating positive social change in their communities. Fellows represent diverse backgrounds, beliefs, and approaches to social change, and they are working on many different progressive issues on campuses and in communities across the country.

The Fellowship year runs from May 1st to the last day in April and includes:

- The Blueprint for Social Justice
- Regional Training
- Fem/Mentorship
- The National Summit
- Civic Engagement Opportunities
- Lifelong Opportunities



Priority Application Deadline: December 31, 2017

Final Application Deadline: January 31, 2017

More details about the YP4 Fellowship can be found [here](#).



Career Corner

ARHU Career Events & Opportunities via Kate Juhl

Upcoming Events

A full listing of career events can always be found at www.Careers.umd.edu. ARHU students can schedule appointments with the University Career Center @ ARHU through Careers4Terps (www.Careers.umd.edu). Walk-in hours are also held on Mondays from 1:30-3:30 pm and Thursdays from 9:30-11:30 am in 1118 Francis Scott Key Hall.

2017 Geographical Sciences Career & Internship Fair

Friday, October 20, 9:30-12:30pm | 1158 Lefrak Hall

The Geographical Sciences Advising Office, in cooperation with the University Career Center & The President's Promise, sponsors a semi-annual career and internship fair specific to Geography, Geographic Information Systems, and Environmental Science and Policy students. Public, private, and non-profit employers attend to seek out potential interns and employees. All majors welcomed.

2017 Law School Fair

Tuesday, October 24, 11:00-2:00pm | Stamp Student Union, Colony Ballroom

This event provides a unique opportunity for students and alumni considering law school to meet face to face with law school admissions representatives from across the country. Over 100 law schools typically attend this event. Suggested attire for this event is business casual.

2017 Language Career & Internship Fair

Wednesday, October 25, 11:00-3:00pm | Stamp Student Union, Colony Ballroom

Do you speak another language? Do you want to teach English, work or intern abroad? Interested in international issues? Don't miss the 9th Annual Language Career & Internship Fair!

Digital Media Boot Camp

Wednesday October 25, 4:00-6:00; Wednesday November 1 4:00-6:00PM; Wednesday November 8; 4:00-7:00PM | 3100 Hornbake Library, South Wing.

Topic One 4 - 5 p.m. : Defining your personal brand. Topic Two: 5-6 p.m. : Resume, Online Portfolio, Writing Sample and Elevator Pitch Review. This is a great place to network with employers to learn about opportunities that exist at their organization. Come prepared with your resume and creative materials.

Howard University 2017 School of Communications Job & Internship Fair

Thursday, October 26, 8:30 - 6:00pm | 2397 6th St. NW, Washington, DC 20059

This event is an opportunity for college students of all classes to network with representatives from advertising (agency/ad sales); public relations, TV & film and radio production, telecommunications management, sales, organizational communications, news editorial, online reporting, finance and

accounting. Attendees should be eager to secure internships, employment or graduate school opportunities.

Career Shuttle: [Mary's Center](#)

Friday, October 27 9:00am- 1:00pm | 3100 Hornbake Library South Wing

Join us on a Career Shuttle site visit to the Mary's Center in Washington, DC! The career shuttle is for students who are interested in working towards healthcare access for all, especially minority populations in a supportive clinical setting. All undergraduate and graduate majors are welcome, but students majoring in family science, psychology, community health, and public health may be particularly interested.

[Introduction to InDesign Workshop](#)

Tuesday, November 7, 7:00-9:00pm | 0111 Prince Frederick Hall

Learn the basics of InDesign during this special 2-hour overview session, taught by a member of the Design Cultures & Creativity Living & Learning Community. Don't miss this chance to pick up a valuable skill for your resume! Space is very limited and participation is limited to current ARHU students. Click on the link to RSVP now!

On-Campus Interviewing: Non-Profits-- APPLY BY OCTOBER 22

Wednesday, November 15 & Thursday, November 16

Non profits seeking spring 2018 interns will take over the University Career Center to conduct interviews with UMD students interested in their internships. Visit the [website](#) to see a list of participating non-profits. To apply, click the job title, and you will be asked to log in with your UMD Directory ID and password. You may apply to as many internships that are of interest to you. In order to be considered for an interview, you must apply through Careers4Terps by Sunday, October 22 at 11:59pm. If selected for an interview, you will sign up for an interview timeslot beginning Tuesday, October 31 in Careers4Terps under the "On-Campus Interviews (OCI) tab.

Career4Terps Opportunities

Thousands of internships as well as part-time and full-time jobs (including the few listed below) can be found by logging into Careers4Terps at www.Careers.umd.edu. Need help accessing your account? Stop by the University Career Center (3100 Hornbake Library, South Wing) anytime Monday-Friday from 10:00 am- 4:00 pm (no appointment needed) for help with Careers4Terps.

The Food Research and Action Center

Position Type:

Internship (Fall or Spring Part-Time), Winter/January Term Internship

ID#: 161417

Preferred Class: Sophomore, Junior, Senior, Masters Candidate

Preferred Majors: All Majors

Job Function: Education/Teaching, Research, Social Services, Other

Location: Baltimore, MD

Duration: 10 weeks

Hours Per Week: 20-25

Compensation: Unpaid

Description: Maryland Hunger Solutions, an initiative of the Food Research and Action Center, seeks a highly motivated and skilled individual to join Maryland Hunger Solutions as an Advocacy intern. Through advocacy, research, coalition-building, outreach, technical assistance, public education and program monitoring, the intern will work with MDHS staff to protect and improve federal, state and local nutrition programs in the state of Maryland. This internship will be located in Baltimore, Maryland with some travel around the state as required.

FRAC is the leading national nonprofit organization working to improve and implement effective public policies and public-private partnerships to eradicate hunger and undernutrition in the United States. FRAC engages in research, technical assistance, information dissemination, policy analysis and advocacy, coalition-building, and an array of communications strategies. Formed in 2007, Maryland Hunger Solutions (MDHS) is the leading Maryland non-profit working to reduce hunger and improve nutrition in the State of Maryland by improving participation and benefits in public nutrition and related programs. MDHS's focus is on using federal programs (e.g., food stamps, called the Food Supplement Program in Maryland, school breakfast and lunch, summer and afterschool nutrition programs, WIC and other programs) to reduce hunger and its adverse effects; to improve economic security, health and nutrition; and to strengthen community institutions.

This internship may be done either to meet course /program requirements or as a volunteer. If this is done on a volunteer basis, FRAC will reimburse commuting expenses up to \$500.

Qualifications

- Minimum of 2 years college education
- Good oral and written communication skills
- Ability to present and speak in public
- Willingness to work varied hours
- Good organizational skills
- Self-starter, ability to work independently
- Excellent interpersonal skills; team orientation
- Evidence of commitment to social justice; experience with SNAP/ food stamp program a plus
- Experience with Microsoft Office Suite products with ability to use Excel for data collection
- Conversant in Spanish, a plus
- Ability to travel around the state for meetings and events (must have own transportation; mileage will be reimbursed)

The start and end dates of the internship are flexible; however, the ideal candidate will be available for a 10-week internship. Interns are expected to work at least 20 - 25 hours per week.

To Apply

Please email cover letter and resume, along with 2 references to: employment@mdhungersolutions.org. Please include "Advocacy Intern - MDHS" in subject line. FRAC is an equal opportunity, affirmative action employer. FRAC is firmly committed to a policy against discrimination based on age, sex, race, religious creed, sexual orientation, disability or ethnic or national origin.

Application deadline: October 26, 2017

Safe Shores- DC

Position Type: Entry level (New Graduates), Experienced Hire (Alumni)

ID#: 164905

Preferred Class: Masters Candidate, Recent Grad, Alumnus/a

Preferred Majors: Behavioral and Social Sciences, Public health

Job Function: Education/ Teaching, Social Services

Location: Washington, DC

Duration: Indefinite

Hours Per Week: 40

Compensation: Starting Salary 50k

Description: Safe Shores- The D.C. Children's Advocacy Center is an organization striving for excellence as a service provider and as a workplace. Safe Shores values respect, honesty, trustworthiness, professionalism, growth and learning, taking care to give care, innovation, teamwork, and collaboration. Safe Shores is seeking a highly capable, experienced, personable and resourceful professional with a passion for Safe Shores' mission and the proven ability to support their prevention and outreach efforts.

This individual will be instrumental in implementing, evaluating, and growing the Prevention and Outreach Program. The program takes a public health approach and is rooted in the belief that the prevention of child abuse is an adult responsibility. Goals of the Prevention and Outreach Program include raising awareness of the prevalence and impact of child abuse; educating the community about the steps to prevent, recognize and react responsibly to child abuse; and engaging people to take action to protect children. This position requires participating in the on-call rotation for after hours and weekend victim services support. This position is a mandated reporter for child abuse and neglect.

Primary Areas of Responsibility:

- Deliver education and prevention programs to community members
- Identify and assess prevention programs/ curriculum that promote child safety and wellness
- Support community-wide prevention and outreach efforts with key stakeholders/ organizations
- Engage community agencies and youth serving organizations around the issue of child sexual abuse prevention in order to increase their training participation and prevention behaviors
- Market training opportunities and prevention materials within the DC community
- Assist with the design and creation of all promotional and prevention materials and media campaigns
- Recruit, train, and supervise Safe Shores' Authorized Facilitators, interns, and volunteers
- Establish program evaluation tools/ procedures and regularly analyze training data

Qualifications:

- Ability to successfully pass Child Protection Registry clearance and criminal background check
- Bachelor's Degree from an accredited college/ university, preferably in the fields of social work, psychology, or human development AND a minimum of three years of experience working in social services, victim advocacy, or crisis counseling, OR:
- Master's Degree from an accredited college/ university, preferably in the field of social work or related disciplines AND a minimum of one year of experience working in social services, victim advocacy, or crisis counseling
- Bilingual (English and Spanish) with experience successfully and empathetically connecting with individuals from diverse Spanish speaking countries around sensitive issues such as abuse.
- Experience and comfort teaching adults, leading groups, and public speaking
- Demonstrated understanding of community level prevention interventions, including the development of trainings, evaluation, and/or implementation
- Exceptional organization, planning, interpersonal and communication skills
- Ability to sit, to regularly move/ lift up to 12 pounds, to occasionally move/ lift up to 30 pounds
- Must be able to travel and transport training materials throughout the Washington metropolitan area, including a valid driver's license and access to a car that is serviceable for regular, local travel.

Application Deadline: November 3, 2017

University of Maryland - Health Professions Advising office**Position Type:** Clinical Shadowing Opportunity**ID#:** 158556**Preferred Class:** Freshman, Sophomore, Junior, Senior, Recent Grad (up to 1 year out), Alumnus/a (beyond 1 year out)**Job Function:** Healthcare**Location:** Cambridge, MD**Hours Per Week:** 25-40**Compensation:** Unpaid**Description:** Clinical shadowing to be arranged between student and provider. Please contact docnewmier@rosehillfp or call 410-228-1325 for more information.**Application Deadline: November 20, 2017****DC Volunteer Lawyers Project****Position Type:** Internship (Fall or Spring Part-Time)**ID#:** 164780**Preferred Class:** Freshman, Sophomore, Junior, Senior, Recent Grad (up to 1 year out)**Preferred Majors:** All Majors**Job Function:** Administrative/Support Services, Social Services**Location:** Washington, DC**Duration:** Semester long**Hours Per Week:** 10-20**Compensation:** Unpaid**Description:** The DC Volunteers Lawyers Project (DCVLP) is searching for a current college student or recent graduate to join our dedicated staff of lawyers and administrators for a full or part-time internship in Washington, DC. If you are interested in working at an established legal non-profit, this could be the internship for you! In this role, you'll have the opportunity to work directly with lawyers and contribute to helping low-income DC residents with their legal needs. DC Volunteer Lawyers Project creates, supports, and utilizes a network of volunteer lawyers to provide high-quality, pro bono legal services to low-income individuals in the District of Columbia who are domestic violence victims, at-risk children, or have other urgent family law needs. Please see our website (www.dcvlp.org) for more information on our organization and the services we provide. We provide the training which may include an overview of our services for domestic violence victims and at-risk children, a tour of DC Superior Court, a primer on court procedures and the basics on domestic violence and child advocacy legal issues.**Internship Responsibilities:**

Attending court hearings at the D.C. Superior Court, and providing legal and administrative support to the supervising and volunteer attorneys.

Assisting in the case administration of Guardian ad Litem and Domestic Violence matters, including court document management.

Assisting with our annual benefit, Voices Against Violence, held in the spring

Supporting the operation of our weekly walk-in domestic violence resource clinic

Any additional projects as assigned

This internship will be un-paid; however DCVLP may be able to assist you in obtaining academic credit if provided with the required documents.

Spanish-speakers and those with an interest in law school are strongly encouraged to apply

If you are interested in applying for this exciting opportunity, please email your cover letter and resume by November 13th to Jaclyn Lahr at jlahr@dcvlp.org.**Qualifications/Requirements:**

*Minimum commitment of 10 - 15 hours per week

*Must be at least 18 years old

*Availability to travel to and from DCVLP's office and the DC Superior Court

- *Keen attention to detail and strong organizational, computer, and writing skills
- *Positive attitude and ability to deal with sensitive issues

Application deadline: November 29, 2017

Freedom House

Position Type: Entry Level (New Graduates)

ID#: 164856

Preferred Class: Recent Grad (up to 1 year out), Alumnus/a (beyond 1 year out)

Preferred Majors: All Majors

Job Function: Other

Location: Washington, DC

Duration: Unspecified

Hours Per Week: Unspecified

Compensation: TBD

Description: Freedom House promotes the spread of freedom and democracy around the world through research, advocacy, and programs that support frontline activists. We are a leader in identifying threats to freedom through our highly regarded analytic reports, including Freedom in the World, Freedom of the Press, Freedom on the Net, and Nations in Transit. With 13 field offices and two U.S. offices, we support the right of every individual to be free.

POSITION SUMMARY:

The Program Associate for International Programs provides all manner of technical and administrative support to the two executives who lead the International Programs Division of Freedom House. Matters on which support is provided vary, but include program development, implementation, reporting, and financial management, and day to day operational matters. The position is based in Washington, DC, and will report to International Programs Executives

PRINCIPLE DUTIES, RESPONSIBILITIES, AND EXPECTATIONS:

Award implementation - support supervisors in their work managing/overseeing donor awards, including conducting research on topics related to awards/programs, drafting reports, circulating information to Washington-based staff about upcoming external programs/events, and from time to time attending and reporting on these programs.

Proposal development - support supervisors in their work developing proposals for new donor funding, including conducting research, drafting proposal sections, and coordinating proposal development.

Budget management and monitoring - support supervisors in ensuring that all programs maintain and regularly update budget monitors/trackers, and in analyzing program teams' spending. Create and maintain basic Excel format budgets.

Administrative support - provide all manner of administrative support including support with scheduling, travel arrangements, file maintenance, e-mail and document drafting and circulation, purchase of office supplies, and expense reporting; schedule and arrange meetings and events, and liaise with internal and external contacts appropriately and under supervision; maintain files for easy access and retrieval; and assist with photocopying, scanning, faxing, filing, collating and distributing documents.

Qualifications:

Education: Bachelors' degree in political science, international relations, or related field.

Experience: Knowledge of and commitment to the cause of advancing human rights and democracy

Six months of relevant experience in a professional office setting; experience in the area of democracy, human rights, and governance strongly preferred

Basic budget and financial management experience

Basic understanding of rules and regulations governing USG grants

Skills and Competencies:

Strong ability to communicate effectively in English, both verbally and in writing

Strong ability to develop, analyze, and manage program budgets; facility in financial management

Knowledge of international human rights principles and mechanisms, and understanding of international democracy promotion. Astute political judgment and strategic thinking; excellent judgment in problem-solving and decision-making. Proven ability to multitask and manage one's time effectively to meet competing deadlines and priorities. Ability to conduct research and apply strong analytical skills. Proficiency in MS Office Suite, strong database skills, and ability to type at least 40 words per minute. Excellent interpersonal skills, ability to persuade and facilitate cooperation between people with divergent views and to collaborate with others and successfully work as an effective team member. Ability to maintain the highest degree of confidentiality regarding all aspects of work. Ability to represent Freedom House professionally in conduct and personal appearance. Excellent attention to detail and ability to consistently produce timely and error-free work under tight deadlines. Excellent timekeeping and attendance, and ability to work flexible schedule and be available outside of normal business hours for emergency work purposes. Ability to adhere to and work within strict guidelines and procedures.

Attributes and Characteristics: Exhibit strong and sustained commitment to the mission of Freedom House. Show good stewardship in the use of Freedom House resources. Exhibit excellent, professional conduct at all times, and pleasant demeanor, positive attitude, and ethical conduct. Consistently use good judgment when dealing with all contacts and constituents. Exhibit high work standards, adherence to procedures, and responsibility for assigned tasks. Demonstrate the desire for excellence to inspire others to attain professional excellence. Assess own strengths and weaknesses; pursue training and development opportunities; strive to continuously build knowledge and skills. Work as an effective team member and successfully balance responsibilities. Comply with all policies and procedures

Application deadline: November 30, 2017

Convergence Center for Policy Resolution

Position Type: Internship (Fall or Spring Part-Time), Winter/January Term Internship

ID#: 165460

Preferred Class: Junior, Senior, Masters Candidate

Preferred Majors: All Majors

Job Function: Research

Location: Washington, DC

Duration: Unspecified

Hours Per Week: 20-40

Compensation: \$12.50 per hour

Description: Convergence Center for Policy Resolution seeks interns to work on their Economic Mobility and Poverty Project - Working Up: A Dialogue for Action to Increase Economic Mobility. We are specifically seeking individuals with an interest in, knowledge of, and possibly experience with, economic mobility and poverty issues.

The Project on Economic Mobility and Poverty Intern should expect to:

Perform research on relevant issues

Assist in preparing for roundtable discussions and interviews with leading poverty/mobility academics, analysts, and stakeholders on economic mobility/poverty issues.

Assist in planning future activities to implement cross-sector recommendations of stakeholder group to increase economic mobility. This may include actions by a range of cross-sector leaders from business, higher education, non-profit, and policy worlds.

Provide administrative support

Work on organizational communications

Take part in weekly staff meetings

Fully participate in the events and trainings offered through Convergence's Internship Program

The experience at Convergence will:

Provide exposure to issues surrounding poverty and economic mobility

Provide exposure to policy making on state and federal levels

Provide experience in coordinating meetings with high-level academics, analysts, and stakeholders

Provide the opportunity to attend roundtable discussions and meetings to listen and learn

Cultivate a deeper awareness of self, skills, and interests

Educate about the process of consensus building

Interns receive a competitive salary of \$12.50/hour. To apply, please send a resume, cover letter and writing sample (no more than three pages) to Talia Harris at talia@convergencepolicy.org, with the subject line "EMPP Internship Application". Also, please specify the semester(s) for which you are applying: Fall, Spring, Summer or Year-Round.

Qualifications/ We welcome applicants who:

Are currently enrolled in a variety of education and training pathways beyond undergraduate education, those who are working part-time, and upper-class students, if pursuing an undergraduate education.

Are able to commit to at least 20 hours per week. Full time, 40 hours per week, preferred.

Possess strong administrative and logistical skills, and pay attention to detail

Demonstrate the ability to complete multiple tasks with overlapping deadlines

Are flexible and proactive regarding work assignments

Work well independently and with a team

Have a strong command of written and spoken English, and are fluent with Word, Excel, and PowerPoint

Have excellent interpersonal skills

Application deadline: November 30, 2017

National Organization for the Reform of Marijuana Laws

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165097

Job Function: Social Services

Location: Washington, DC

Duration: One semester

Hours Per Week: 16-32

Compensation: Unpaid

Description: Since its founding in 1970, NORML has provided a voice in the public policy debate for those Americans who oppose marijuana prohibition and favor an end to the practice of arresting marijuana smokers. A nonprofit public-interest advocacy group, NORML represents the interests of the tens of millions of Americans who smoke marijuana responsibly.

During the 1970s, NORML led the successful efforts to decriminalize minor marijuana offenses in 11 states and significantly lower marijuana penalties in all others. Today NORML continues to lead the fight to reform state and federal marijuana laws, whether by voter initiative or through the elected legislatures. NORML serves as an informational resource to the national media on marijuana-related stories, providing a perspective to offset the anti-marijuana propaganda from the government; lobbies state and federal legislators in support of reform legislation; publishes a regular newsletter; hosts, along with the NORML Foundation, an informative web site and an annual conference; and serves as the umbrella group for a national network of citizen-activists committed to ending marijuana prohibition and legalizing marijuana.

Application Deadline: December 22, 2017

National Research Center for Women & Families

Position Type: Internship (Fall or Spring Part-Time)

ID#: 164691

Preferred Class: Junior, Senior, Masters Candidate, Recent Grad (up to 1 year out)

Preferred Majors: Agriculture and Natural Resources/Environmental Health, Arts and Humanities, Behavioral and Social Sciences, Behavioral and Social Sciences/Psychology, Computer, Mathematical, and Natural Sciences/Biological Sciences, Computer, Mathematical, and Natural Sciences/Chemistry & Biochemistry, Public Health, Public Policy

Job Function: Administrative/Support Services, Communication, Healthcare, Research

Location: Washington, DC

Duration: 3 month minimum

Hours Per Week: 24

Compensation: Unpaid

Description: Spring Internships are available for undergraduate or graduate students or recent graduates who are available at least 24 hours/wk for at least 3 months.

Through these internship opportunities, you will learn first-hand about the Washington policy scene by gaining hands-on experience in several possible areas, including government relations/public policy development, communications/media relations, and/or non-profit fundraising/development. We are a non-profit think tank that makes a difference in the lives of millions of adults and children. We work closely with the national and international media to get our message out to the public. We connect with policy makers and decision makers on a national level to change public policy. We work with independent researchers from around the country to bring fair, unbiased and non-corporate-funded information to the public about timely issues that matter to adults and children, such as obesity, the safety and affordability of medical products and treatments, sexual assault, and so much more.

Qualifications: Unspecified

Application deadline: December 26, 2017

The Children's Inn at NIH

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165398

Preferred Class: Junior, Senior

Preferred Majors: Arts and Humanities, Journalism

Job Function: Communication

Location: Bethesda, Maryland

Duration: Unspecified

Hours Per Week: 20-30

Compensation: Unpaid Internship

Description:

The Children's Inn at NIH is a private nonprofit that provides free lodging and supportive services to more than 1,500 families of children with rare or serious illnesses every year who are participating in clinical trials at the National Institutes of Health. Our mission is to provide "a place like home," reduce the burden of illness, allow childhood to thrive despite illness and help make medical discoveries happen. We are located on the NIH campus in Bethesda, Maryland.

Who and what we're looking for:

We are looking for a dedicated intern with previous internship experience to:

- Complete writing assignments, including family stories for our blog, newsletter, website, and e-newsletter.
- Take and upload photos of programs, activities, families and events.
- Create and schedule content for our social media platforms
- Complete monthly social media and web reports as directed by digital media manager.

Qualifications:

- Be a junior, senior or graduate student in journalism or communications, or a recent graduate.
- Be familiar with AP style.
- Have experience with writing for newsletters, blogs, and social media.
- Have prior internship experience.
- Be passionate about helping children and families.
- Be willing to work in an environment that serves children with serious illnesses like cancer.
- Experience with media relations and graphic design are a plus.

Application deadline: December 31, 2017

America Votes

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165333

Preferred Class: Freshman, Sophomore, Junior, Senior, Masters Candidate, Doctoral Candidate, Post Doctorate, Recent Grad (up to 1 year out), Alumnus/a (beyond 1 year out)

Preferred Majors: All Majors

Job Function: Administrative/Support Services, Communication, Creative/Design/Multimedia, Research, Other

Location: Washington, DC\Duration: Unspecified

Hours Per Week: 20-40

Compensation: \$500 per month

Description: As a leading progressive organization, America Votes is committed to help mentor the rising stars of the progressive movement. Interns for America Votes will be heavily involved with the day-to-day operations and will learn who America Votes is and how we operate. Our goal is to recruit smart, hardworking interns that will be able to manage in a small, fast paced organization.

Qualifications: Unspecified

Application deadline: January 10, 2018

Additional Internships and Jobs

UNchained At Last: Advocacy Interns

Unchained At Last, the organization that started and now leads the growing national movement to end child marriage in America, seeks Advocacy Interns to join the movement. This opportunity includes:

- Communicating directly with legislators and their staffers;
- Testifying before legislative committees;
- Researching and submitting written testimony to legislative bodies;
- Identifying and networking with allies;
- Building grassroots support;
- Helping to plan political protests and similar events

Requirements:

- Located in Florida, Maryland, Massachusetts, New Jersey or Pennsylvania;
- Have excellent written and oral communication skills;
- Are ridiculously organized and detail oriented;
- Feel passionately about ending child marriage in America

To be considered for this position, submit your application and resume [here](#).

To learn more, click [here](#).

NARAL Pro-Choice America: Community Outreach and Communications Intern

Position Type: Internship

Preferred Class: Unspecified

Preferred Major: Unspecified

Job Function: Community Outreach and Communications

Location: NARAL Pro-Choice Maryland; 8905 Fairview Rd, Suite 401; Silver Spring, Maryland

Duration: Fall 2017

Hours Per Week: 20-25

Compensation: Unpaid (travel stipend and class credit offered)

Description: NPCM is seeking a Community Outreach and Communications Intern to assist with community outreach and education, help with online outreach efforts, and learn the inner workings of a non-profit organization.

Qualifications:

- Possess strong interpersonal communication skills, including the ability to engage a diverse audience with comfort and confidence;
- Possess strong organizational/multi-tasking skills, attention to detail and have an ability to meet deadlines on time;
- Possess excellent writing, researching, and editing skills; be familiar with Microsoft Word, Publisher, Excel and social networking sites;
- Be a self-starter who is able to take initiative on individual projects;
- Possess ability to work well independently and in cooperative decision-making settings;
- Outgoing personality and willingness to work with volunteers;
- Support the full range of reproductive options for women including birth control, bearing healthy children, adoption, and safe, legal abortion;
- Spanish language skills preferred but not required;
- Experience living, working, or attending school in Maryland is preferred but not required.

Application Instructions: Send a cover letter and resume to Chelsea Yarborough at chelsea@prochoicemd.org. In your cover letter, please include proposed start and end dates and whether you are interested travel stipend only, or the travel stipend and class credit.

For more information, [click here](#).

Application Deadline: Accepted on a rolling basis

Maryland General Assembly Legislative Intern Program

Position Type: Internship

Preferred Class: Unspecified, as long as you are enrolled in college

Preferred Major: Unspecified

Job Function: To provide research and staff assistance to legislators

Location: 90 State Circle Annapolis, Maryland 21401

Duration: Spring 2017, 90 day session

Description: The General Assembly meets annually for a period of 90 calendar days, beginning the second Wednesday in January and continuing through early April. During the initial months, the busiest days are Tuesdays, Wednesdays, and Thursdays, with few or no committee hearings scheduled for Mondays or Fridays. Most legislators would like their interns to work the three days from Tuesday through Thursday or full-time. However, realizing the demands of college scheduling, the **General Assembly accepts students who are able to work only two days per week**. Since the legislature does not take any holidays during its 90-day session, interns are required to commit themselves to a weekly work schedule and to take no holidays or spring break. To apply, contact

your college or university intern coordinator, career counselor, or department dean for an application.

Application Deadline: October 31, 2017

Community Crisis Services Paid Hotline Specialists

\$11-\$13 per hour

Description:

The Community Crisis Services Inc. is seeking paid hotline specialists for their overnight team. Crisis hotline work can be quite taxing, but is incredibly rewarding. Hotline specialists frequently take calls back to back, and many of these calls are with callers in significant emotional distress. You will take calls that frustrate or even upset you, but your warmth, empathy, and patience will be key to making callers feel supported and-if they are having thoughts of suicide-able to stay safe for now. On your shifts you will be part of a supportive team, and will have access around the clock to an on-call supervisor who can provide guidance in difficult hotline situations.

Responsibilities:

- Field a wealth of calls from different crisis hotlines including the National Suicide Prevention Lifeline and the Trevor Project, which serves LGBTQ Youth experiencing suicidal thoughts
- Assess service needs by applying active listening skills;
- Utilize agency resources to match callers with needed services and information - make appropriate referrals;
- Recognize and respond appropriately to persons in crisis - including callers with thoughts of suicide;
- Document call reports with an eye to detail and accuracy of information entry - utilizing a computer entry system to record each contact with clients.

Qualifications:

- Empathy, patience, and resilience
- Prior hotline and human service is extremely helpful but not required
- Excellent communication skills
- Computer Literacy
- Reliable Transportation
- ASIST certification preferred but not required

How To Apply:

Please email cover letter and resume to Deputy Director, Melanie Arroyo at melaniea@ccsimd.org to schedule an interview.

Girls Who Invest

Position Type: Summer Internship

ID#: 164224

Preferred Class: Freshman, Sophomore

Preferred Majors: All Majors

Job Function: Financial Services

Location: Notre Dame, Indiana & Philadelphia, Pennsylvania

Duration: Summer

Hours Per Week: Full time

Compensation: Hourly wage

Description: GWI's Summer Intensive Program inspires, educates, and supports

young women so they become the next generation of leaders in asset management. GWI believes that asset management can be a stimulating, rewarding career, regardless of your current major. Our scholars graduate well-prepared to enter the industry across all asset classes-from public and private equity to fixed income, credit, hedge funds, and real estate.

2018 SUMMER INTENSIVE PROGRAM

- 4-week educational intensive in-residence at University of Pennsylvania or University of Notre Dame

- 6-week paid, hands-on internship experience at a leading asset management firm

- Girls Who Invest community helps scholars build meaningful careers in the industry

Over a four-week intensive period, respected business school professors teach our scholars core finance and investment concepts. Our scholars also have the opportunity to build meaningful relationships with some of the most influential leaders in the industry.

The Summer Intensive Program includes training in ethics from the CFA Institute, Bloomberg Terminal, presentation skills, and interview preparation. The curriculum also includes site visits with select asset management firms. Scholars who successfully complete the four-week educational program continue on to six-week paid summer internships secured by GWI with leading asset management firms. Scholars add the GWI credential to their resumes and have ongoing access to the robust GWI community.

GWI is seeking applications from current sophomores in college.

The GWI Summer Intensive Program will be held in two locations: University of Pennsylvania, May 27, 2018 - June 22, 2018, and University of Notre Dame, June 1, 2018 - June 29, 2018

Paid internships with industry leading asset management firms, secured by Girls Who Invest, will be available to successful graduates immediately following the program from approximately July 5, 2018 - August 15, 2018

Internships are made available only through the ten-week Summer Intensive Program

GWI's 2018 Summer Intensive Program is offered tuition/room/board-free to all qualified applicants.

2018 ONLINE LEARNERS PROGRAM

Through partnerships with Coursera and CFA Institute, online learners receive free access to a selection of the world's best online courses in finance, management, and leadership. Online learners also benefit from Girls Who Invest's engaging, ongoing community.

Please note: you will automatically be considered for the GWI Coursera Online Learners Program if you are not accepted into the GWI Summer Intensive Program.

GWI CFA ONLINE LEARNERS PROGRAM for 2018 college freshmen only. (Rising sophomores)

GWI offers college freshman the opportunity to participate in a self-study certificate program in partnership with the CFA Institute, the global association of investment professionals that sets the standard for professional excellence. Learn more about the CFA Investment Foundations Program. Completing the CFA Investment Foundations Program will provide you with a comprehensive overview of the asset management industry, offer you a noteworthy addition to your resume and strengthen your application next year should you choose to apply as a sophomore to the 2019 GWI Summer Intensive Program. The GWI CFA Online Learners Program will be available from June 1, 2018 - September 15, 2018.

GWI COURSERA ONLINE LEARNERS PROGRAM for 2018 college sophomores only. (Rising juniors)

GWI offers college sophomores the opportunity to participate in a private, curated online learning experience in partnership with Coursera, one of the world's largest online platforms for higher education.

GWI provides selected online learners access to Wharton's Business and Financial Modeling specialization which is a sequence of multiple courses along with 17 other carefully selected courses from top universities. Students who successfully complete the Business and Financial modeling program will receive a resume-worthy Certificate from Wharton and Coursera. The GWI online learning platform with Coursera will help broaden your skills and demonstrate to future employers your personal commitment to positioning yourself for success. The Coursera program will be available from 5/15/18- 5/15/19.

Posted by Girls Who Invest, Inc. [1166 Avenue of the Americas, 9th floor, NY, NY 10036](#)

Qualifications: See description

Application deadline: December 1, 2017

Lisura Document Solutions

Position Type: Internship (Fall or Spring Part-Time)

ID#: 164334

Preferred Class: Junior, Senior

Preferred Majors: Arts and Humanities/Communication, Arts and Humanities/Creative Writing (GRAD), Business/Marketing

Job Function: Communication

Location: Crofton, MD

Duration: 135 hours

Hours Per Week: 4-8

Compensation: Unpaid

Description: Gain experience in communications and marketing using the skills you have and will learn to promote our business on the internet through blogs, social media, SEO and other forms of branding. Conduct research that will help to reach those who are looking for what Lisura Document Solutions offers by linking the business consumer to us through information-- information used to identify and define marketing opportunities and problems; generate, refine, and evaluate marketing actions; monitor marketing performance; and improve understanding of the process. Interns research specific information required to address issues related to our products and solutions, directly communicating Lisura's value proposition to the local business community, then enter vital information into our CRM database and communicating any significant findings to management.

*Educational and mentoring plan: By the end of their internship you will have learned at minimum the following 5 skills:

1. CRM Skills - Businesses are also looking for experts in Customer Relationship Management (CRM) software, which serves as an essential tool for virtually any company. CRM software is used to organize and manage customers' various interactions with a company. CRM software helps bridge the gap between sales, marketing, and customer service. Lisura relies on a customized CRM system to deliver results.

2. Lead Nurturing - Companies are increasingly looking to lead nurturing as a vital sales solution. In the B2B world, most customer relationships today begin with a contact, then continue on with lead nurturing through the sales funnel. Lead nurturing is in super high demand, so employees with experience in this area should be sure to note it on their resume's marketing skills list and LinkedIn profiles.

3. EMAIL Marketing - Email marketing isn't new, but it's still one of the most effective ways to market products and services. Newsletter signup boxes are commonplace on nearly all blogs, and brands are hungry for employees who can help them grow, retain, and delight email subscribers. They're looking for employees who understand email lead nurturing. If you can get practice with email marketing, wear this skill like a badge of honor.

4. Consumer Behaviorist - Brands realize that individuals make purchasing decisions based off of their feelings and emotional cues. It's why advertisements like the Budweiser Super Bowl puppy ads are so successful. As businesses seek to amp up the emotional storytelling and strengthen consumer bonds to brands, they want experts who understand consumer behavior and can help figure out what makes their key audiences tick.

5. Teamwork - With social media becoming a driving force in marketing teams supporting these programs are growing by leaps and bounds, so the marketer's ability to work in a team is paramount.

Qualifications: Strong interpersonal skills, works well with a team and is eager to learn.

Excellent writing with the ability to think creatively and lend ideas. Strong research skills leading to logical conclusions.

Application deadline: December 22, 2017

Contact

Dr. Elsa Barkley Brown
Director of Undergraduate Studies
Women's Studies Department
2101 Woods Hall
University of Maryland, College Park, MD 20742
barkleyb@umd.edu 301-405-7710

Stay Connected



Quote of the Week

"If the occurrence of rape were audible, its decibel level equal to its frequency, it would overpower our days and nights, interrupt our meals, our bedtime stories, howl behind our love-making, an insistent jackhammer of distress. We would demand an end to it. And if we failed to locate its source, we would condemn the whole structure. We would refuse to live under such conditions."

- Patricia Weaver Francisco