

**University of Maryland
Department of Women's Studies**

*WMST/LGBT Undergraduate E-News
Fall 2017, Issue #60, October 27, 2017*



Greetings!

Have a wonderful Halloweekend! Check out some fun activities going on between your costume parties in the Weekend Plans section. Then, take a look at the events leading us into November! We can't believe another month has flown by so quickly.

November 1st is the first Wednesday of the month, and by now you know what that means: a Social Justice meeting is upon us! The topic this month is Feminist Killjoys: Troubling Holidays/Celebrations/Traditions. Read more about it below; we hope to see you there on Wednesday! Lunch will be provided.

Our Spotlight this week is on Sam O'Donnell, WMST major/LGBT certificate, and her internship at the journal *Feminist Studies*.

Women's Studies major Corissa Goodrich wants to hear from those interested in forming a Disabled Student Community Organization; check out her announcement below.

The department's honors program is open to students of any major who have 12 LGBT and/or WMST Studies credits with a GPA of 3.25. Applications are due November 15.

November 1 is the deadline for applications to Triota Honor Society; December 1 the deadline for applications to Beyond the Classroom Living Learning Program.

As always, check out the Career Corner section to see what's new in the Career Center and to find internship and employment opportunities. The application deadlines for a few jobs are right around the corner, so don't forget to double check when to turn in your apps!

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Social Justice Hangout!

Join us on Wednesday, November 1st for our second Social Justice Hangout of the semester!
Join friends old and new, faculty, and staff for lunch and lively conversation.



Department of Women's Studies

Social Justice Hangout



Take a pause and join us on the first Wednesday of every month. Whether you'd like to check in, share, speak, support, be supported, or just sit in quiet reflection, the Social Justice Hangout is a space to have fun and engage in self-care, all while pondering together issues that are current and actions that are necessary.

* Everyone is welcome—undergrads, grads, faculty, staff. Lunch will be provided.

Our theme for Wednesday, November 1 is:

Feminist Killjoys: Troubling Holidays/Celebrations/Traditions



Should we celebrate national holidays? How do we negotiate family and community traditions that have colonial, misogynist, and other oppressive histories? What about the fantasy of a white Christmas? What seasons/days/rituals are important to you? We'll talk about the ways we each negotiate the expectations of celebration while remaining true to our core social justice values.

Join us for good food and conversation. Bring a friend.

Wednesday, Nov. 1, 11:45am-1:30pm

(Drop in for as much time as you can)

Women's Studies Conference Room— Woods 2101R

We look forward to hanging out with you.

Sponsored by Department of Women's Studies



Weekend Plans

"Count/Recount" Feminist Film and Video Screening

Sunday, October 29



Featuring major works by artists Ja'Tovia Gary, Delphine Fawundu, and Dana Birnbaum, the Hirshhorn Museum will host a day-long screening of video and film by feminist artists and filmmakers, from the 1970s to today. Part of a partnership with the National Museum of Women in the Arts, Count/Recount celebrates women video artists who use narrative to complicate and deepen our understanding of representation, highlighting works by artists of varying generations and cultures who depict scenarios and ideas through the lens of feminism.

The videos included were selected by Carmen Hermo, assistant curator, Elizabeth A. Sackler Center for Feminist Art at the Brooklyn Museum.

LOCATION: Hirshhorn Museum and Sculpture Gallery, Independence Avenue at 7th St SW, Washington, DC

TIME: Sunday, October 29, 11:00 am - 3:00 pm

Free and open to the public.

Black Alumni Networking Brunch

Sunday, October 29



Homecoming is slowly approaching!

This year's UMD homecoming will be during the week of October 23rd-October 29th. On Sunday, October 29th, the Black Student Union along with the National Pan-Hellenic Council will be hosting the first Black Alumni Networking Brunch! This event is open to current students, alumni, faculty, and staff and will include guest speakers, performances, giveaways and, most importantly, food!

This will be an amazing event concluding this year's homecoming season!

Tickets are \$25 for students and can be purchased [here](#).

LOCATION: Colony Ballroom (Stamp)

TIME: Sunday, October 29, 11:30am - 2:30pm

Nightmare on Queer Street: Pride Alliance Halloween Party

Sunday, October 29

Join queer student organization Pride Alliance to celebrate Halloween with a costume party! Find new friends, grab some food, and have some spooky fun with members and non-members alike. Costumes highly recommended but not required! We'll begin by eating good food, dancing, and taking pics at the photobooth. In the middle of Nightmare on Queer Street, we'll watch some awesome drag performances. Finally we have a costume contest with prizes for first, second, and third place!



For University of Maryland graduates: this is a non-ticketed, free event where you can connect with other alums, current students, and the Maryland community in general. There is a separate alum category in the costume contest, and during the drag performances alums have the opportunity to perform or be a judge! Nightmare on Queer Street is sponsored by the Student Entertainment Events Funding Board.

If you have questions, email communicationspride@gmail.com, or find Pride Alliance on [Facebook](#), [Twitter](#), or [Instagram](#)

LOCATION: Prince George's Room, Stamp Student Union

TIME: Sunday, October 29, 6:00-9:00pm

Man, Image, Idea: Photographs of Men From the Mark Rice Collection *Through December 12*



Man, Image, Idea: Photographs of Men from the Mark Rice Collection is an exhibition of 62 photographs from The Mark Rice Collection. The exhibition considers various aesthetic, social, and historical aspects of the photographic representation of the male body since 1969 and the history of gay male photography. This exhibition sets out to display and entice contemplation of the male body and engage the complicated dynamics of looking at the male form.

Although not all of the works on display in this exhibition are of nudes, the naked male body, as well as the clothed male form, does carry with it a myriad of physical and symbolic meanings depending on the context in which the image is produced, the person viewing it, or the place in which it is seen. With this said, this exhibition is not just about nude or clothed male bodies. It is also about narratives, metaphors, mythologies, gender, race, and the fears and celebrations surrounding the male form.

The exhibition is divided into six thematic presentations that include:

- 1) reading bodies (bodies as alphabets/objects, etc.)
- 2) portraits and portrait narratives
- 3) scenes of intimacy, seductive allure, and erections
- 4) the body raced and/as the body beautiful
- 5) the allegorical/metaphorical body
- 6) nude vs. naked; dressed vs. undressed

LOCATION: Albin O. Kuhn Library Gallery, University of Maryland Baltimore County

TIME: Monday - Friday: 10am - 4:30pm
Thursday: until 8:00pm
Saturday & Sunday: 12:00-5:00pm

Mark Your Calendars!

**Native American Indian Heritage Month
Kickoff: From Black/Red Power to Hip Hop: Black
&
Indigenous Solidarities in Unexpected Places**
Monday, October 30

Historian of modern US, Afro-Indigenous, and Indigenous studies Dr. Kyle Mays will join us from UCLA to discuss Black & Indigenous Solidarity.

LOCATION: Stamp - Prince George's Room
TIME: Monday, October 30, 7:00 - 9:00pm



SEED SPOT: Incubating Ventures with Social Impact
Monday, October 30



Description: Tackling social problems is no longer confined to NGO's and government programs. Come hear how SEED SPOT, a social entrepreneurship incubator expanding across the nation, is guiding its ventures to maximize impact, and how they're attempting to change the way the next generation approaches social problems! Come out and join the enTERPreneur and the Social Impact Society!

LOCATION: Van Munching Hall, Room 2511.

TIME: Monday, October 30, 7:00pm

Internet Policy as a Minority Rights Issue: A Focus on LGBT Users
Tuesday, October 31

Description: How do Internet platforms such as Facebook, Google, or Grindr affect the rights of minority users, particularly LGBT users? Dr. Andrea Hackl shows how company policies can limit

people's rights to free expression, privacy and association. She offers policy recommendations for better supporting minority rights online.

See the [website](#) for details.

LOCATION: Hornbake Library, Room 2116

TIME: Tuesday, October 31, 11:00 am - 12:00 pm

Letter Writing Night for LGBTQ+ Prisoners

Wednesday, November 1

Join the Prison Resistance Project (PRP) for a letter writing night, specifically focusing on issues faced by LGBTQ prisoners. They will be writing to those incarcerated in the state of Maryland. PRP invites members from UMD's LGBTQ+ community to participate or, if interested, speak at the event. For more information on PRP, you can visit them on Facebook at <https://www.facebook.com/prisonresistanceproject>.



LOCATION: Food Co-op in Stamp

TIME: Wednesday, November 1, 5:00-700 pm

(Dis)ability Language Workshop

Wednesday, November 1

It's been hundreds of years and we still don't know how to talk about disability-- even the simplest conversations can be a maze of correctness and offense. Why is that? Come to the (Dis)abilities Language Workshop to discuss and learn about how disability manifests in the written, visual, and spoken rhetoric of our society. Let's ask questions regarding the stories we tell about our bodies, minds, and experiences. Through this event, we can better understand how (dis)ability is portrayed, stereotyped, and celebrated. Join us for knowledge and snacks!

LOCATION: Stamp - MICA/LCSL Conference Room

TIME: Wednesday, November 1 6:00pm - 7:30pm

Detox Day: Toxins in Personal Care Products and Cosmetics

Thursday, November 2

Description: Tons of the care products that you use everyday contain toxic materials! Learn more about what's ACTUALLY in your shampoos, soaps, toothpaste, and makeup on November 2nd. Come through for the free food, games, and prizes; stay for the safe personal care product knowledge.

Cost: Free

Hosted by Maryland PIRG-UMD College Park Chapter. Visit the [Facebook event](#) for details.

LOCATION: Adele H. Stamp Student Union, Charles Carroll Room

TIME: Thursday, November 2, 7:00 PM - 9:00 PM

Lavender Leadership Workshop: Facilitating Dialogue

Friday, November 3

Intention: LGBTQ+ students have a greater ability to lead conversations within the LGBTQ+ communities, with particular recognition of diversity within LGBTQ+ communities, including issues of racial justice. Pizza included!

To sign up for the workshop, please visit: <https://go.umd.edu/lavenderidentity>

LOCATION: 1310 Marie Mount Hall

TIME: Friday, November 3, 4:00-6:00 pm

The Phillips Collection: ARTISTS OF CONSCIENCE

Saturday, November 4

The University of Maryland and The Phillips Collection forum, "Artists of Conscience," focuses on the increasingly important role artists are playing in political and social discourse today. Events include a keynote lecture by artist Sanford Biggers; a poetry reading by Fatimah Asghar, creator of the web series *Brown Girl*; and one-on-one conversations between the artists and University of Maryland scholars Curlee Holton, Director of the David C. Driskell Center, and Susan Dwyer, Executive Director of the Honors College.



LOCATION: The Phillips Collection, 1600 21st St NW, Washington, DC 20009

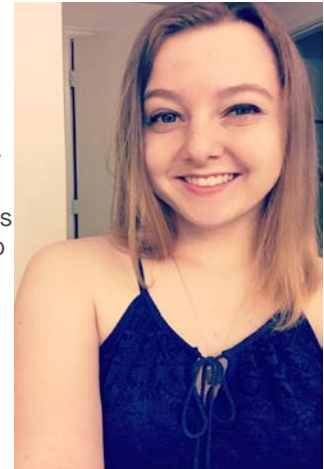
TIME: Saturday, November 4, 2:00-5:00 pm

Reservations are recommended. Tickets cost \$12 but are free to students.

There will be a shuttle to take students from campus to the Phillips at no charge; it will leave from the Stamp Union at 1:00 pm.

Spotlight: Sam O'Donnell, *Feminist Studies* Intern

I am a senior Women's Studies major and pursuing the LGBT Studies certificate. I am currently interning for the journal *Feminist Studies*, where I check footnotes and citations, assist with research, and help make the publishing process smoother. This internship provides a great opportunity for me to keep up with current feminist theory, while also utilizing the skills I've gained working with publications as a librarian assistant in Special Collections and Archives at Hornbake Library. I hope to take this experience with me into further publishing work after graduation.



Women's Studies Honors Program Applications

Deadline: November 15

The Department of Women's Studies Honors Program provides an opportunity for students within the university to pursue an academic interest in some aspect of women's, gender, and/or sexuality studies in greater depth than that allowed by formal classes. While the Honors Program puts emphasis on the development of habits of self-reliance, individual initiative, and critical analysis, students also have the experience of working one-on-one with a faculty mentor. The thesis project may result in a sustained piece of writing or a substantial creative or activist project.

Students are accepted into the honors program each semester. Ideally students should apply in the second semester of their sophomore year. Transfer students are welcome to apply.

Applications are accepted from students of any major who have completed three WMST and/or LGBT courses at the time of application and have a 3.25 overall GPA and a 3.25 GPA in the WMST/LGBT courses taken.

The Honors program consists of 12 credits, ideally taken across four semesters. Transfer students or students who are planning study abroad should speak to the Director of Undergraduate Studies about the possibility of completing the Honors program in three semesters. The four courses are: an upper-level course of choice taken with an Honors Option; the WMST or LGBT senior seminar taken with an Honors Option; and 6 credits of WMST Honors Thesis.

Students wishing to begin the Honors Program in Spring 2018 should apply by November 15, 2017.

To apply, submit

- Transcript (unofficial is acceptable),
- List of all LGBT and/or WMST courses completed,
- List of any LGBT or WMST courses in which you are currently enrolled,
- The names and email addresses of two faculty who can evaluate your abilities and readiness to take on an independent project, at least one of whom has been your instructor in an LGBT or WMST course,
- A sample writing or creative project that you have completed for a course

- A brief (maximum 250 words) statement of why you are interested in the Honors Program; and, indicate when you intend expect to graduate.

Applications should be submitted to Professor Elsa Barkley Brown, Director of Undergraduate Studies. They may be submitted electronically to barkleyb@umd.edu or in hard copy to Professor Barkley Brown's mailbox in the Department of Women's Studies, 2101 Woods Hall.

If you have questions about the Honors Program, your application, the program's structure, possible Honors projects you might do, or other, you are encouraged to speak with Professor Barkley Brown and with other members of the LGBT/WMST faculty.

For Fall 2018 Professor Barkley Brown's office hours are 2:00-3:30 pm Mondays and by appointment in 2101 Woods Hall or email barkleyb@umd.edu.

Join in Organizing a Disabled Student Community Organization

Seeking University of Maryland community members to develop and form a:

Disabled Student Community Organization

What: A group to build community on campus through innovative, fun, accessible events & activities invested in changing the student experience.

Who: Students experiencing disabilities on campus seeking community with fellows.

Why:

- *To engage with the often-times isolating and frustrating experiences of students with disabilities.*

- *To support each other and use our collective energies to positively influence the socio-emotional disability experience at the University of Maryland*
- *To contribute to and facilitate the continued growth of student disability organizations on campus.*

If interested in the development & formation of the Disabled Student Community Organization please feel free to contact Corissa Goodrich at cgoodri1@umd.edu

All experiences and abilities are welcome!

Beyond the Classroom Living Learning Program Now Accepting Applications

Deadline: December 1

Do you want to make an impact for a better world?

Are you interested in acting on social issues important to you?

Do you want to gain practical skills through service projects and internships?

Will you have 45 credits by the end of this semester?

If you answered yes, join Beyond the Classroom.

Beyond the Classroom is a living learning program that exposes you to the world's leading problems and engages you through service, activism, and research to address these challenges.

Learn more at: btc.umd.edu

Application Deadline: December 1

Apply for Triota, the Women's Studies Honor Society:



The purpose of this organization is to encourage and support scholarship and excellence. Iota Iota Iota is named for the ancient goddesses Inanna, Ishtar, and Isis. We are home Beta Beta Chapter of this organization.

If you are a student who has taken at least one Women's Studies or LGBT Course with GPA of at least 3.0 in women studies or LGBT courses and have a minimum 2.75 cumulative GPA, you are invited to join the Beta Beta Chapter of Iota Iota Iota (Triota). If you are interested in membership, please fill out the application online, along with a copy of your most recent unofficial transcript, semester schedule, and a short essay (250-500 words) about why you want to join Triota or what you like about WMST or LGBT courses.

Applications due November 1st; apply [here](#).



Career Corner

ARHU Career Events & Opportunities via Kate Juhl

Upcoming Events

A full listing of career events can always be found at www.Careers.umd.edu. ARHU students can schedule appointments with the University Career Center @ ARHU through Careers4Terps (www.Careers.umd.edu). Walk-in hours are also held on Mondays from 1:30-3:30 pm and Thursdays from 9:30-11:30 am in 1118 Francis Scott Key Hall.

PhD Career Skills: Career Exploration for ARHU and BSOS PhDs

Monday October 30, 2017 4-5:30 pm

3100 Hornbake Library, South Wing

Learn more about ImaginePhD and other resources for exploring career paths for PhDs in the Arts, Humanities, and Social Sciences.

Contact Susan Martin at smart18@umd.edu for more information.

Teaching Assistant Program in France - Info Session

Thursday, November 2, 2017 4-5pm

University Career Center, 3100 Hornbake Library, South Wing

Want to teach English in France for 7 months after graduation? Over 1,100 positions available in primary and secondary schools across France, and in the Martinique, Guadeloupe, French Guiana, and Reunion. Position paid and facilitated through the French Ministry of Education.

Contact mmaiden@umd.edu for more information.

Careers in Food Access & Security

Thursday, November 2, 2017 4:30-6:30 pm
3rd floor Hornbake Library, South Wing

Among today's list of pressing global issues, food insecurity is surely at the top. Solutions to problems that contribute to food insecurity will not only be found when several disciplines work together to tackle the environmental, geographical, sociological, and economic barriers to feeding the world. Attend this event to hear from alumni and professionals working in this field from a variety of sectors, including non-profits and government agencies. Students will also get the opportunity to network and learn about potential volunteer, internship, and job opportunities. Students from ALL majors are invited to attend.

For additional information, contact cgfarmer@umd.edu

Government Meetup

Friday November 3, 2017 12-2pm

University Career Center, 3100 Hornbake Library South Wing

Come to a relaxed, informal opportunity to meet and greet with agencies seeking to connect with and hire UMD students interested in careers in government. Each agency will give a 3-5 minute overview and then be seated at tables to have conversations with students over light refreshments for the remainder of the event.

Contact mmaiden@umd.edu for more information.

How to Find and Internship Workshop

Thursday November 2, 2017 12-1pm

3100 Hornbake Library South Wing

Not sure where to start with your internship search? Or, do you feel like you are at a standstill and unsure about the next steps in your search? To help you with your internship search, we will discuss: specific resources available to research internship opportunities in non-profit, government and corporate sectors; quick tips on making a positive first impression on resumes and during interviews; strategies to connect with UMD alumni working within your intended career field.

For additional info, contact Erica Ely at eely@umd.edu

Introduction to InDesign Workshop

Tuesday, November 7, 7:00-9:00pm | 0111 Prince Frederick Hall

Learn the basics of InDesign during this special 2-hour overview session, taught by a member of the Design Cultures & Creativity Living & Learning Community. Don't miss this chance to pick up a valuable skill for your resume! Space is very limited and participation is limited to current ARHU students. Click on the link to RSVP now!

Career4Terps Opportunities

Thousands of internships as well as part-time and full-time jobs (including the few listed below) can be found by logging into Careers4Terps at www.Careers.umd.edu. Need help accessing your account? Stop by the University Career Center (3100 Hornbake Library, South Wing) anytime Monday-Friday from 10:00 am- 4:00 pm (no appointment needed) for help with Careers4Terps.

Safe Shores- DC

Position Type: Entry level (New Graduates), Experienced Hire (Alumni)

ID#: 164905

Preferred Class: Masters Candidate, Recent Grad, Alumnus/a

Preferred Majors: Behavioral and Social Sciences, Public Health

Job Function: Education/ Teaching, Social Services

Location: Washington, DC

Duration: Indefinite

Hours Per Week: 40

Compensation: Starting Salary 50k

Description: Safe Shores- The D.C. Children's Advocacy Center is an organization striving for excellence as a service provider and as a workplace. Safe Shores values respect, honesty, trustworthiness, professionalism, growth and learning, taking care to give care, innovation, teamwork, and collaboration. Safe Shores is seeking a highly capable, experienced, personable and resourceful professional with a passion for Safe Shores' mission and the proven ability to support their prevention and outreach efforts.

This individual will be instrumental in implementing, evaluating, and growing the Prevention and Outreach Program. The program takes a public health approach and is rooted in the belief that the prevention of child abuse is an adult responsibility. Goals of the Prevention and Outreach Program include raising awareness of the prevalence and impact of child abuse; educating the community about the steps to prevent, recognize and react responsibly to child abuse; and engaging people to take action to protect children. This position requires participating in the on-call rotation for after hours and weekend victim services support. This position is a mandated reporter for child abuse and neglect.

Primary Areas of Responsibility:

- Deliver education and prevention programs to community members
- Identify and assess prevention programs/ curriculum that promote child safety and wellness
- Support community-wide prevention and outreach efforts with key stakeholders/ organizations
- Engage community agencies and youth serving organizations around the issue of child sexual abuse prevention in order to increase their training participation and prevention behaviors
- Market training opportunities and prevention materials within the DC community
- Assist with the design and creation of all promotional and prevention materials and media campaigns
- Recruit, train, and supervise Safe Shores' Authorized Facilitators, interns, and volunteers
- Establish program evaluation tools/ procedures and regularly analyze training data

Qualifications:

- Ability to successfully pass Child Protection Registry clearance and criminal background check
- Bachelor's Degree from an accredited college/ university, preferably in the fields of social work, psychology, or human development AND a minimum of three years of experience working in social services, victim advocacy, or crisis counseling, OR:
- Master's Degree from an accredited college/ university, preferably in the field of social work or related disciplines AND a minimum of one year of experience working in social services, victim advocacy, or crisis counseling
- Bilingual (English and Spanish) with experience successfully and empathetically connecting with individuals from diverse Spanish speaking countries around sensitive issues such as abuse.
- Experience and comfort teaching adults, leading groups, and public speaking
- Demonstrated understanding of community level prevention interventions, including the development of trainings, evaluation, and/or implementation
- Exceptional organization, planning, interpersonal and communication skills
- Ability to sit, to regularly move/ lift up to 12 pounds, to occasionally move/ lift up to 30 pounds
- Must be able to travel and transport training materials throughout the Washington metropolitan area, including a valid driver's license and access to a car that is serviceable for regular, local travel.

Application Deadline: November 3, 2017

EMILY's List**Position Type:** Internship (Fall or Spring Part-Time)**ID#:** 165327**Preferred Class:** Freshman, Sophomore, Junior, Senior, Masters Candidate, Recent Grad, Alumnus/a**Job Function:** Administrative/ Support Services, Communication, Financial Services, Management/ Administration, Marketing/ Sales, Research**Location:** Washington, DC**Description:** Emily's List, the nation's largest resource for women in politics, has raised over \$500 million to support pro-choice Democratic women candidates- making them one of the most successful political organizations ever. The grassroots community of over five million members helps Democratic women wage competitive campaigns- and win. EMILY's List recruits and trains candidates, supports strong campaigns, researches the issues that impact women and families, and turn out women voters. To harness this energy, EMILY's List has launched Run to Win, an unprecedented effort to help more women run and win at the local, state, and national levels.

Duties may include:

Working with the communications department to create and maintain press lists

Sustaining communications with Friends of EMILY monthly donors and tracking donor requests

Working closely with departments on event logistics and planning

Participating in weekly digital team content brainstorming

Helping design branded email marketing graphics to raise money for endorsed candidates

Organizing and maintaining candidate information files

Assisting with check processing procedures in order to meet FEC compliance requirements

Researching voting rules, regulations, and timelines in key states.

Spring 2018 applications are now open. No calls, please. All internships are located in Washington, DC. EMILY's List pays a stipend of up to \$150 per month for Fall/Spring interns to offset travel and meal expenses associated with the internship. A minimum commitment of 10 weeks is required for all internship.

Application deadline: November 3, 2017**To apply, visit the [website](#).****University of Maryland - Health Professions Advising office****Position Type:** Clinical Shadowing Opportunity**ID#:** 158556**Preferred Class:** Freshman, Sophomore, Junior, Senior, Recent Grad (up to 1 year out), Alumnus/a (beyond 1 year out)**Job Function:** Healthcare**Location:** Cambridge, MD**Hours Per Week:** 25-40**Compensation:** Unpaid**Description:** Clinical shadowing to be arranged between student and provider.

Please contact docnewmier@rosehillfp or call 410-228-1325 for more information.

Application Deadline: November 20, 2017**DC Volunteer Lawyers Project****Position Type:** Internship (Fall or Spring Part-Time)**ID#:** 164780**Preferred Class:** Freshman, Sophomore, Junior, Senior, Recent Grad (up to 1 year out)**Preferred Majors:** All Majors

Job Function: Administrative/Support Services, Social Services

Location: Washington, DC

Duration: Semester long

Hours Per Week:10-20

Compensation: Unpaid

Description: The DC Volunteers Lawyers Project (DCVLP) is searching for a current college student or recent graduate to join our dedicated staff of lawyers and administrators for a full or part-time internship in Washington, DC. If you are interested in working at an established legal non-profit, this could be the internship for you! In this role, you'll have the opportunity to work directly with lawyers and contribute to helping low-income DC residents with their legal needs. DC Volunteer Lawyers Project creates, supports, and utilizes a network of volunteer lawyers to provide high-quality, pro bono legal services to low-income individuals in the District of Columbia who are domestic violence victims, at-risk children, or have other urgent family law needs. Please see our website (www.dcvlp.org) for more information on our organization and the services we provide. We provide the training which may include an overview of our services for domestic violence victims and at-risk children, a tour of DC Superior Court, a primer on court procedures and the basics on domestic violence and child advocacy legal issues.

Internship Responsibilities:

Attending court hearings at the D.C. Superior Court, and providing legal and administrative support to the supervising and volunteer attorneys.

Assisting in the case administration of Guardian ad Litem and Domestic Violence matters, including court document management.

Assisting with our annual benefit, Voices Against Violence, held in the spring

Supporting the operation of our weekly walk-in domestic violence resource clinic

Any additional projects as assigned

This internship will be un-paid; however DCVLP may be able to assist you in obtaining academic credit if provided with the required documents.

Spanish-speakers and those with an interest in law school are strongly encouraged to apply

If you are interested in applying for this exciting opportunity, please email your cover letter and resume by November 13th to Jaclyn Lahr at jlahr@dcvlp.org.

Qualifications/Requirements:

*Minimum commitment of 10 - 15 hours per week

*Must be at least 18 years old

*Availability to travel to and from DCVLP's office and the DC Superior Court

*Keen attention to detail and strong organizational, computer, and writing skills

*Positive attitude and ability to deal with sensitive issues

Application deadline: November 29, 2017

Freedom House

Position Type: Entry Level (New Graduates)

ID#: 164856

Preferred Class: Recent Grad (up to 1 year out), Alumnus/a (beyond 1 year out)

Preferred Majors: All Majors

Job Function: Other

Location: Washington, DC

Duration: Unspecified

Hours Per Week: Unspecified

Compensation: TBD

Description: Freedom House promotes the spread of freedom and democracy around the world through research, advocacy, and programs that support frontline activists. We are a leader in identifying threats to freedom through our highly regarded analytic reports, including Freedom in the World, Freedom of the Press, Freedom on the Net, and Nations in Transit. With 13 field offices and two U.S. offices, we support the right of every individual to be free.

The Program Associate for International Programs provides all manner of technical and administrative support to the two executives who lead the International Programs Division of Freedom House. Matters on which support is provided vary, but include program development, implementation, reporting, and financial management, and day to day operational matters. The position is based in Washington, DC, and will report to International Programs Executives

Duties:

- Award implementation - support supervisors in their work managing/overseeing donor awards, including conducting research on topics related to awards/programs, drafting reports, circulating information to Washington-based staff about upcoming external programs/events, and from time to time attending and reporting on these programs.
- Proposal development - support supervisors in their work developing proposals for new donor funding, including conducting research, drafting proposal sections, and coordinating proposal development.
- Budget management and monitoring - support supervisors in ensuring that all programs maintain and regularly update budget monitors trackers, and in analyzing program teams' spending. Create and maintain basic Excel format budgets.
- Administrative support - provide all manner of administrative support including support with scheduling, travel arrangements, file maintenance, e-mail and document drafting and circulation, purchase of office supplies, and expense reporting; schedule and arrange meetings and events, and liaise with internal and external contacts appropriately and under supervision; maintain files for easy access and retrieval; and assist with photocopying, scanning, faxing, filing, collating and distributing documents.

Qualifications:

- Education: Bachelors' degree in political science, international relations, or related field.
- Experience: Knowledge of and commitment to the cause of advancing human rights and democracy
 - Six months of relevant experience in a professional office setting; experience in the area of democracy, human rights, and governance strongly preferred
 - Basic budget and financial management experience
 - Basic understanding of rules and regulations governing USG grants
- Skills and Competencies:
 - Strong ability to communicate effectively in English, both verbally and in writing
 - Strong ability to develop, analyze, and manage program budgets; facility in financial management
 - Knowledge of international human rights principles and mechanisms, and understanding of international democracy promotion
 - Astute political judgment and strategic thinking; excellent judgment in problem-solving and decision-making.
 - Proficiency in MS Office Suite, strong database skills, and ability to type at least 40 words per minute.
 - Excellent interpersonal skills, ability to persuade and facilitate cooperation between people with divergent views and to collaborate with others and successfully work as an effective team member.
 - Ability to maintain the highest degree of confidentiality regarding all aspects of work.
 - Ability to represent Freedom House professionally in conduct and personal appearance.
 - Excellent attention to detail and ability to consistently produce timely and error-free work under tight deadlines.

- Excellent timekeeping and attendance, and ability to work flexible schedule and be available outside of normal business hours for emergency work purposes

Application deadline: November 30, 2017

Convergence Center for Policy Resolution

Position Type: Internship (Fall or Spring Part-Time), Winter/January Term Internship

ID#: 165460

Preferred Class: Junior, Senior, Masters Candidate

Preferred Majors: All Majors

Job Function: Research

Location: Washington, DC

Duration: Unspecified

Hours Per Week: 20-40

Compensation: \$12.50 per hour

Description: Convergence Center for Policy Resolution seeks interns to work on their Economic Mobility and Poverty Project - Working Up: A Dialogue for Action to Increase Economic Mobility. We are specifically seeking individuals with an interest in, knowledge of, and possibly experience with, economic mobility and poverty issues.

The Project on Economic Mobility and Poverty Intern should expect to:

Perform research on relevant issues

Assist in preparing for roundtable discussions and interviews with leading poverty/mobility academics, analysts, and stakeholders on economic mobility/poverty issues.

Assist in planning future activities to implement cross-sector recommendations of stakeholder group to increase economic mobility. This may include actions by a range of cross-sector leaders from business, higher education, non-profit, and policy worlds.

Provide administrative support

Work on organizational communications

Take part in weekly staff meetings

Fully participate in the events and trainings offered through Convergence's Internship Program

The experience at Convergence will:

Provide exposure to issues surrounding poverty and economic mobility

Provide exposure to policy making on state and federal levels

Provide experience in coordinating meetings with high-level academics, analysts, and stakeholders

Provide the opportunity to attend roundtable discussions and meetings to listen and learn

Cultivate a deeper awareness of self, skills, and interests

Educate about the process of consensus building

Interns receive a competitive salary of \$12.50/hour. To apply, please send a resume, cover letter and writing sample (no more than three pages) to Talia Harris at talia@convergencepolicy.org, with the subject line "EMPP Internship Application". Also, please specify the semester(s) for which you are applying: Fall, Spring, Summer or Year-Round.

Qualifications/ We welcome applicants who:

Are currently enrolled in a variety of education and training pathways beyond undergraduate education, those who are working part-time, and upper-class students, if pursuing an undergraduate education.

Are able to commit to at least 20 hours per week. Full time, 40 hours per week, preferred.

Possess strong administrative and logistical skills, and pay attention to detail

Demonstrate the ability to complete multiple tasks with overlapping deadlines

Are flexible and proactive regarding work assignments

Work well independently and with a team

Have a strong command of written and spoken English, and are fluent with Word, Excel, and PowerPoint

Have excellent interpersonal skills

Application deadline: November 30, 2017

National Organization for the Reform of Marijuana Laws

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165097

Job Function: Social Services

Location: Washington, DC

Duration: One semester

Hours Per Week: 16-32

Compensation: Unpaid

Description: Since its founding in 1970, NORML has provided a voice in the public policy debate for those Americans who oppose marijuana prohibition and favor an end to the practice of arresting marijuana smokers. A nonprofit public-interest advocacy group, NORML represents the interests of the tens of millions of Americans who smoke marijuana responsibly.

During the 1970s, NORML led the successful efforts to decriminalize minor marijuana offenses in 11 states and significantly lower marijuana penalties in all others. Today NORML continues to lead the fight to reform state and federal marijuana laws, whether by voter initiative or through the elected legislatures. NORML serves as an informational resource to the national media on marijuana-related stories, providing a perspective to offset the anti-marijuana propaganda from the government; lobbies state and federal legislators in support of reform legislation; publishes a regular newsletter; hosts, along with the NORML Foundation, an informative web site and an annual conference; and serves as the umbrella group for a national network of citizen-activists committed to ending marijuana prohibition and legalizing marijuana.

Application Deadline: December 22, 2017

National Research Center for Women & Families

Position Type: Internship (Fall or Spring Part-Time)

ID#: 164691

Preferred Class: Junior, Senior, Masters Candidate, Recent Grad (up to 1 year out)

Preferred Majors: Agriculture and Natural Resources/Environmental Health, Arts and Humanities, Behavioral and Social Sciences, Behavioral and Social Sciences/Psychology, Computer, Mathematical, and Natural Sciences/Biological Sciences, Computer, Mathematical, and Natural Sciences/Chemistry & Biochemistry, Public Health, Public Policy

Job Function: Administrative/Support Services, Communication, Healthcare, Research

Location: Washington, DC

Duration: 3 month minimum

Hours Per Week: 24

Compensation: Unpaid

Description: Spring Internships are available for undergraduate or graduate students or recent graduates who are available at least 24 hours/wk for at least 3 months.

Through these internship opportunities, you will learn first-hand about the Washington policy scene by gaining hands-on experience in several possible areas, including government relations/public policy development, communications/media relations, and/or non-profit fundraising/development. We are a non-profit think tank that makes a difference in the lives of millions of adults and children. We work closely with the national and international media to get our message out to the public. We connect with policy makers and decision makers on a national level to change public policy. We work with independent researchers from around the country to bring fair, unbiased and non-corporate-funded information to the public about timely issues that matter to adults and children, such as obesity, the safety and affordability of medical products and treatments, sexual assault, and so much more.

Qualifications: Unspecified

Application deadline: December 26, 2017

Black Alliance for Just Immigration

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165620

Preferred Class: Junior, Senior, Masters Candidate, Doctoral Candidate, Recent Grad, Alumnus

Preferred Majors: Arts and Humanities, Behavioral and Social Sciences, Public Policy, Letters and Sciences

Job Function: Administrative/ Support Services, Research

Location: Washington, DC

Hours Per Week: 10

Compensation: Unpaid

Description: The Black Alliance for Just Immigration (BAJI) is a racial justice and migrant rights organization which engages in education, advocacy, and cross-cultural alliance-building in order to strengthen a national movement to end racism, criminalization, and economic disenfranchisement in Black immigrant and African American communities. BAJI is currently seeking an intern in the Washington, DC metro area that will report directly to the Policy Manager to ensure policy research and campaign objectives are clear and achieved.

Qualifications:

- Undergraduate degree completed, or in pursuit of, in political science, government, or other social science field of study
- Background and/or activism in the areas of immigration, civil rights and racial justice
- Strong writing and communication skills, including the ability to discuss public policy issues in clear and concise
- Ability to synthesize policy and research information for different audiences
- Ability to work independently and meet deadlines
- Comfortable and experienced in fast-paced environment and handling multiple deadlines
- Extremely well organized and systems oriented
- Strong analytical skills and the ability to pay attention to detail

Application deadline: December 31, 2017

The Children's Inn at NIH

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165398

Preferred Class: Junior, Senior

Preferred Majors: Arts and Humanities, Journalism

Job Function: Communication

Location: Bethesda, Maryland

Duration: Unspecified

Hours Per Week: 20-30

Compensation: Unpaid Internship

Description:

The Children's Inn at NIH is a private nonprofit that provides free lodging and supportive services to more than 1,500 families of children with rare or serious illnesses every year who are participating in clinical trials at the National Institutes of Health. Our mission is to provide "a place like home," reduce the burden of illness, allow childhood to thrive despite illness and help make medical discoveries happen. We are located on the NIH campus in Bethesda, Maryland.

Who and what we're looking for:

We are looking for a dedicated intern with previous internship experience to:

- Complete writing assignments, including family stories for our blog, newsletter, website, and e-newsletter.
- Take and upload photos of programs, activities, families and events.
- Create and schedule content for our social media platforms
- Complete monthly social media and web reports as directed by digital media manager.

Qualifications:

- Be a junior, senior or graduate student in journalism or communications, or a recent graduate.
- Be familiar with AP style.
- Have experience with writing for newsletters, blogs, and social media.
- Have prior internship experience.
- Be passionate about helping children and families.
- Be willing to work in an environment that serves children with serious illnesses like cancer.
- Experience with media relations and graphic design are a plus.

Application deadline: December 31, 2017

America Votes

Position Type: Internship (Fall or Spring Part-Time)

ID#: 165333

Preferred Class: Freshman, Sophomore, Junior, Senior, Masters Candidate, Doctoral Candidate, Post Doctorate, Recent Grad (up to 1 year out), Alumnus/a (beyond 1 year out)

Preferred Majors: All Majors

Job Function: Administrative/Support Services, Communication, Creative/Design/Multimedia, Research, Other

Location: Washington, DC\Duration: Unspecified

Hours Per Week: 20-40

Compensation: \$500 per month

Description: As a leading progressive organization, America Votes is committed to help mentor the rising stars of the progressive movement. Interns for America Votes will be heavily involved with the day-to-day operations and will learn who America Votes is and how we operate. Our goal is to recruit smart, hardworking interns that will be able to manage in a small, fast paced organization.

Qualifications: Unspecified

Application deadline: January 10, 2018

College consortium for International Studies

Position Type: Summer Internship, Internship (Fall or Spring Part- Time)

ID#: 157726

Preferred Class: Senior, Masters Candidate, Recent Grad (up to 1 year out)

Job Function: Communication, Education/ Teaching, Hospitality/ Travel, Social Services

Location: Washington, DC

Duration: Unspecified

Hours Per Week: 10-15

Compensation: Unpaid

Description: The marketing and communications intern will use their creativity and social knowledge to support the growth and development of CCIS and enhance its online presence. The intern will be need to decipher the channel and voice that is appropriate for a small non-profit organization. They will work with the membership and marketing manager to develop a long-term strategy plan including the identification of appropriate channels and execution strategy, implement the plan in partnership with the membership and marketing manager, and develop a social media portfolio.

Qualifications:

Candidates must have experience in international education or have studied abroad, and be interested in the advancement of the education abroad community. Ideal candidates are creative thinkers and motivated, self-starters. They will be encouraged to continually evaluate tasks and projects, and propose more efficient methods or platforms. Candidates must be able to think

proactively, pay close attention to detail, and be able to work independently. Candidates will have the opportunity to enhance their project management skills while developing a strong understanding of the education abroad field to include best practices, policies, and procedures. Each candidate will develop and manage a project from start to finish that will demonstrate knowledge and ability to future employers, particularly colleges, universities, and NGOs. The selected individuals will work a minimum of 10-15 hours per week with a flexible schedule. The individuals will work closely with both the executive director and membership and marketing manager.

Application deadline: January 19, 2018

Additional Internships and Jobs

Undergraduate Student Legal Aid Office Internship

Spring 2018

Considering a law-related career? Interested in gaining hands-on legal experience while earning credit? The Undergraduate Student Legal Aid Office is now accepting applications for our Spring 2018 internship! We welcome all majors and graduation years.

Our internship is on campus. Our office offers free legal advice to all undergraduate students. Interns earn 3 credits which include office hours and a weekly class taught by the attorney. Our internship fulfills the internship requirement for the MLAW minor.

Interns must be undergraduates and have completed 56 credit hours at the beginning of the internship.

Applications can be found on our [website](#) under "Employment."

Applications are due Tuesday, October 31, 2017.

UNchained At Last: Advocacy Interns

Unchained At Last, the organization that started and now leads the growing national movement to end child marriage in America, seeks Advocacy Interns to join the movement. This opportunity includes:

- Communicating directly with legislators and their staffers;
- Testifying before legislative committees;
- Researching and submitting written testimony to legislative bodies;
- Identifying and networking with allies;
- Building grassroots support;
- Helping to plan political protests and similar events

Requirements:

- Located in Florida, Maryland, Massachusetts, New Jersey or Pennsylvania;
- Have excellent written and oral communication skills;
- Are ridiculously organized and detail oriented;
- Feel passionately about ending child marriage in America

To be considered for this position, submit your application and resume [here](#).

To learn more, click [here](#).

NARAL Pro-Choice America: Community Outreach and Communications Intern

Position Type: Internship

Preferred Class: Unspecified

Preferred Major: Unspecified

Job Function: Community Outreach and Communications

Location: NARAL Pro-Choice Maryland; 8905 Fairview Rd, Suite 401; Silver Spring, Maryland

Duration: Fall 2017

Hours Per Week: 20-25

Compensation: Unpaid (travel stipend and class credit offered)

Description: NPCM is seeking a Community Outreach and Communications Intern to assist with community outreach and education, help with online outreach efforts, and learn the inner workings of a non-profit organization.

Qualifications:

- Possess strong interpersonal communication skills, including the ability to engage a diverse audience with comfort and confidence;
- Possess strong organizational/multi-tasking skills, attention to detail and have an ability to meet deadlines on time;
- Possess excellent writing, researching, and editing skills; be familiar with Microsoft Word, Publisher, Excel and social networking sites;
- Be a self-starter who is able to take initiative on individual projects;
- Possess ability to work well independently and in cooperative decision-making settings;
- Outgoing personality and willingness to work with volunteers;
- Support the full range of reproductive options for women including birth control, bearing healthy children, adoption, and safe, legal abortion;
- Spanish language skills preferred but not required;
- Experience living, working, or attending school in Maryland is preferred but not required.

Application Instructions: Send a cover letter and resume to Chelsea Yarborough at chelsea@prochoicemd.org. In your cover letter, please include proposed start and end dates and whether you are interested travel stipend only, or the travel stipend and class credit.

For more information, [click here](#).

Application Deadline: Accepted on a rolling basis

Maryland General Assembly Legislative Intern Program

Position Type: Internship

Preferred Class: Unspecified, as long as you are enrolled in college

Preferred Major: Unspecified

Job Function: To provide research and staff assistance to legislators

Location: 90 State Circle Annapolis, Maryland 21401

Duration: Spring 2017, 90 day session

Description: The General Assembly meets annually for a period of 90 calendar days, beginning the second Wednesday in January and continuing through early April. During the initial months, the busiest days are Tuesdays, Wednesdays, and Thursdays, with few or no committee hearings scheduled for Mondays or Fridays. Most legislators would like their interns to work the three days

from Tuesday through Thursday or full-time. However, realizing the demands of college scheduling, the **General Assembly accepts students who are able to work only two days per week**. Since the legislature does not take any holidays during its 90-day session, interns are required to commit themselves to a weekly work schedule and to take no holidays or spring break. To apply, contact your college or university intern coordinator, career counselor, or department dean for an application.

Application Deadline: October 31, 2017

Community Crisis Services Paid Hotline Specialists

\$11-\$13 per hour

Description:

The Community Crisis Services Inc. is seeking paid hotline specialists for their overnight team. Crisis hotline work can be quite taxing, but is incredibly rewarding. Hotline specialists frequently take calls back to back, and many of these calls are with callers in significant emotional distress. You will take calls that frustrate or even upset you, but your warmth, empathy, and patience will be key to making callers feel supported and-if they are having thoughts of suicide-able to stay safe for now. On your shifts you will be part of a supportive team, and will have access around the clock to an on-call supervisor who can provide guidance in difficult hotline situations.

Responsibilities:

- Field a wealth of calls from different crisis hotlines including the National Suicide Prevention Lifeline and the Trevor Project, which serves LGBTQ Youth experiencing suicidal thoughts
- Assess service needs by applying active listening skills;
- Utilize agency resources to match callers with needed services and information - make appropriate referrals;
- Recognize and respond appropriately to persons in crisis - including callers with thoughts of suicide;
- Document call reports with an eye to detail and accuracy of information entry - utilizing a computer entry system to record each contact with clients.

Qualifications:

- Empathy, patience, and resilience
- Prior hotline and human service is extremely helpful but not required
- Excellent communication skills
- Computer Literacy
- Reliable Transportation
- ASIST certification preferred but not required

How To Apply:

Please email cover letter and resume to Deputy Director, Melanie Arroyo at melaniea@ccsimd.org to schedule an interview.

Girls Who Invest

Position Type: Summer Internship

ID#: 164224

Preferred Class: Freshman, Sophomore

Preferred Majors: All Majors

Job Function: Financial Services

Location: Notre Dame, Indiana & Philadelphia, Pennsylvania

Duration: Summer

Hours Per Week: Full time

Compensation: Hourly wage

Description: GWI's Summer Intensive Program inspires, educates, and supports young women so they become the next generation of leaders in asset management. GWI believes that asset management can be a stimulating, rewarding career, regardless of your current major. Our scholars graduate well-prepared to enter the industry across all asset classes—from public and private equity to fixed income, credit, hedge funds, and real estate.

2018 SUMMER INTENSIVE PROGRAM

- 4-week educational intensive in-residence at University of Pennsylvania or University of Notre Dame

- 6-week paid, hands-on internship experience at a leading asset management firm

- Girls Who Invest community helps scholars build meaningful careers in the industry

Over a four-week intensive period, respected business school professors teach our scholars core finance and investment concepts. Our scholars also have the opportunity to build meaningful relationships with some of the most influential leaders in the industry.

The Summer Intensive Program includes training in ethics from the CFA Institute, Bloomberg Terminal, presentation skills, and interview preparation. The curriculum also includes site visits with select asset management firms. Scholars who successfully complete the four-week educational program continue on to six-week paid summer internships secured by GWI with leading asset management firms. Scholars add the GWI credential to their resumes and have ongoing access to the robust GWI community.

GWI is seeking applications from current sophomores in college.

The GWI Summer Intensive Program will be held in two locations: University of Pennsylvania, May 27, 2018 - June 22, 2018, and University of Notre Dame, June 1, 2018 - June 29, 2018

Paid internships with industry leading asset management firms, secured by Girls Who Invest, will be available to successful graduates immediately following the program from approximately July 5, 2018 - August 15, 2018

Internships are made available only through the ten-week Summer Intensive Program

GWI's 2018 Summer Intensive Program is offered tuition/room/board-free to all qualified applicants.

2018 ONLINE LEARNERS PROGRAM

Through partnerships with Coursera and CFA Institute, online learners receive free access to a selection of the world's best online courses in finance, management, and leadership. Online learners also benefit from Girls Who Invest's engaging, ongoing community.

Please note: you will automatically be considered for the GWI Coursera Online Learners Program if you are not accepted into the GWI Summer Intensive Program.

GWI CFA ONLINE LEARNERS PROGRAM for 2018 college freshmen only. (Rising sophomores)

GWI offers college freshman the opportunity to participate in a self-study certificate program in partnership with the CFA Institute, the global association of investment professionals that sets the standard for professional excellence. Learn more about the CFA Investment Foundations Program. Completing the CFA Investment Foundations Program will provide you with a comprehensive overview of the asset management industry, offer you a noteworthy addition to your resume and strengthen your application next year should you choose to apply as a sophomore to the 2019 GWI Summer Intensive Program. The GWI CFA Online Learners Program will be available from June 1, 2018 - September 15, 2018.

GWI COURSERA ONLINE LEARNERS PROGRAM for 2018 college sophomores only. (Rising juniors)

GWI offers college sophomores the opportunity to participate in a private, curated online learning experience in partnership with Coursera, one of the world's largest online platforms for higher education.

GWI provides selected online learners access to Wharton's Business and Financial Modeling specialization which is a sequence of multiple courses along with 17 other carefully selected courses from top universities. Students who successfully complete the Business and Financial modeling program will receive a resume-worthy Certificate from Wharton and Coursera. The GWI online learning platform with Coursera will help broaden your skills and demonstrate to future

employers your personal commitment to positioning yourself for success. The Coursera program will be available from 5/15/18- 5/15/19.

Posted by Girls Who Invest, Inc. [1166 Avenue of the Americas, 9th floor, NY, NY 10036](#)

Qualifications: See description

Application deadline: December 1, 2017

Lisura Document Solutions

Position Type: Internship (Fall or Spring Part-Time)

ID#: 164334

Preferred Class: Junior, Senior

Preferred Majors: Arts and Humanities/Communication, Arts and Humanities/Creative Writing (GRAD), Business/Marketing

Job Function: Communication

Location: Crofton, MD

Duration: 135 hours

Hours Per Week: 4-8

Compensation: Unpaid

Description: Gain experience in communications and marketing using the skills you have and will learn to promote our business on the internet through blogs, social media, SEO and other forms of branding. Conduct research that will help to reach those who are looking for what Lisura Document Solutions offers by linking the business consumer to us through information-- information used to identify and define marketing opportunities and problems; generate, refine, and evaluate marketing actions; monitor marketing performance; and improve understanding of the process. Interns research specific information required to address issues related to our products and solutions, directly communicating Lisura's value proposition to the local business community, then enter vital information into our CRM database and communicating any significant findings to management.

*Educational and mentoring plan: By the end of their internship you will have learned at minimum the following 5 skills:

1. CRM Skills - Businesses are also looking for experts in Customer Relationship Management (CRM) software, which serves as an essential tool for virtually any company. CRM software is used to organize and manage customers' various interactions with a company. CRM software helps bridge the gap between sales, marketing, and customer service. Lisura relies on a customized CRM system to deliver results.
2. Lead Nurturing - Companies are increasingly looking to lead nurturing as a vital sales solution. In the B2B world, most customer relationships today begin with a contact, then continue on with lead nurturing through the sales funnel. Lead nurturing is in super high demand, so employees with experience in this area should be sure to note it on their resume's marketing skills list and LinkedIn profiles.
3. EMAIL Marketing - Email marketing isn't new, but it's still one of the most effective ways to market products and services. Newsletter signup boxes are commonplace on nearly all blogs, and brands are hungry for employees who can help them grow, retain, and delight email subscribers. They're looking for employees who understand email lead nurturing. If you can get practice with email marketing, wear this skill like a badge of honor.
4. Consumer Behaviorist - Brands realize that individuals make purchasing decisions based off of their feelings and emotional cues. It's why advertisements like the Budweiser Super Bowl puppy ads are so successful. As businesses seek to amp up the emotional storytelling and strengthen consumer bonds to brands, they want experts who understand consumer behavior and can help figure out what makes their key audiences tick.
5. Teamwork - With social media becoming a driving force in marketing teams supporting these programs are growing by leaps and bounds, so the marketer's ability to work in a team is paramount.

Qualifications: Strong interpersonal skills, works well with a team and is eager to learn. Excellent writing with the ability to think creatively and lend ideas. Strong research skills leading to logical conclusions.

Application deadline: December 22, 2017

Contact

Dr. Elsa Barkley Brown
Director of Undergraduate Studies
Women's Studies Department
2101 Woods Hall
University of Maryland, College Park, MD
20742
barkleyb@umd.edu 301-405-7710

Quote of the Week

"I try to be honest about what I see and to speak, rather than be silent, especially if it means I can save lives, or serve humanity."

Sandra Cisneros

Stay Connected

